

**Selection of Project Monitoring Agency (PMA) for Andhra Pradesh Fiber Grid – Phase –I Project  
Response to Queries**

S. No.	Vendor	Original Clause as per RFP	Reference	Clarification/Suggestion	Response / Remarks by the Authority
1	IBI Group	The bidder should have an average annual turnover of not less than INR 30 Crores in the last three financial years ending on 31.03.2015, from its operations in India.	Eligibility Criteria 2, Page 30	To ensure competition for this bid and allow globally qualified technical players to participate, please allow foreign multi-national firms that are 100% subsidiaries in India to use their global turnover.	The relevant existing provisions / conditions prescribed in the RFP document shall prevail.
2	IBI Group	The Bidder should have an average annual turnover of at least INR 15 Crores from Services of IT Advisory / Consultancy/ Testing / Verification / Validation of Projects related to Information & Communication Technology sector in India for the last three financial years ending on 31.03.2015.	Eligibility Criteria 3, Page 30	To ensure competition for this bid and allow globally qualified technical players to participate, please allow foreign multi-national firms that are 100% subsidiaries in India to use their global turnover.	The relevant existing provisions / conditions prescribed in the RFP document shall prevail.

3	IBI Group	<p>The Bidder should have successfully undertaken the execution or monitoring of at least one project related to Services of IT Advisory / Consultancy / Testing / Verification / Validation of Projects related to Information &amp; Communication Technology sector for a Central Government/ State Government/ PSU/ Government bodies of India, within the last 5 years as on date of publishing of this tender document. The fee from such project(s) for the bidder should be at least INR 75 lakhs.</p> <p>The Project activities include but are not limited to</p>	Eligibility Criteria 4, Page 30	<p>Please include private sector clients for this evaluation as a lot of the projects will be for infrastructure developers and telecommunications service providers (private).</p> <p>Alternatively, please consider international competition for ensuring more competition</p>	<p>Considered for necessary modification. Please refer to the Clause No 1 of the Corrigendum uploaded on the INCAP website.</p>
4	IBI Group	Consortium & Sub Contracting	Part 4 – Page 32	To enable more competition and considering the type of experts required for this assignment, please allow for consortiums	The relevant existing provisions / conditions prescribed in the RFP shall prevail.
5	IBI Group	Annexure 3: Evaluation Criteria	Page 65	<p>Please allow global companies working as 100% owned subsidiaries in India to use their international work experience and not restrict this only for experience in India. This will allow for more competition in the bidding process. Also, such kind of projects are actually a first timers for India and with this requirement, the client will not be able to get multiple bidders.</p>	The relevant existing provisions / conditions prescribed in the RFP shall prevail.

6	TCIL	<p>The Bidder should have successfully undertaken the execution or monitoring of at least one project related to Services of IT Advisory / Consultancy / Testing / Verification / Validation of Projects related to Information &amp; Communication Technology sector for a Central Government/ State Government/ PSU/ Government bodies of India, within the last 5 years as on date of publishing of this tender document. The fee from such project(s) for the bidder should be at least INR 75 lakhs. The Project activities include but are not limited to OFC laying / setting up of PoPs /NOC / setting up of NMS / OSS / BSS etc.</p>	Eligibility Criteria 4, Page 30	<p>We would like to know whether three jobs each worth INR 25 Lakhs can be considered eligible or a single work needs to be of INR 75Lakhs.</p>	<p>Yes, three jobs worth INR 25 lakhs would be considered. The total fee from such projects need to be at least 75 lakhs. However the minimum fee from such project should not be less than 5 lakhs each.</p>
7	TCIL	<p>Last date for submission of Bids: Up to 03:00 PM on 19 August 2015 at INCAP, #10-2-1, III Floor, FDC Complex, AC Guards, Hyderabad – 500028, Telangana</p>	Key Information & Dates, Page 2	<p>it is requested that the date of submission of the subject tender may be extended by one week.</p>	<p>Considered for necessary modification. Please refer to the Clause No 2 of the Corrigendum uploaded on the INCAP website.</p>

7	Wipro	<p>Validation, Testing &amp; Certification</p> <ol style="list-style-type: none"> <li>1. Validation of project planning &amp; execution schedule submitted by contractor</li> <li>2. Review of Network Design &amp; Route Map and provide inputs to contractor for improvements</li> <li>3. Overhead Fiber Cable laying testing &amp; certification</li> <li>4. Electronics &amp; Network Equipment testing &amp; certification</li> <li>5. NOC &amp; Point of Presence (PoP) testing &amp; certification</li> <li>6. End-to-End Network testing &amp; certification</li> <li>7. Testing and certification of other components like OSS, BSS, NMS, Cable TV Head End and all other components installed by contractor to meet the project requirements</li> </ol>	Scope of Work, Page 15	Bidder requests to clarify the expectation from additional tools requirement from PMA.	The relevant existing provisions / conditions prescribed in the RFP shall prevail.
8	Wipro	PMA is advised to read the tender issued by the Authority for selection of Implementing Agency / Contractor to have a look at the tools that will be brought by contractor. If any additional tools etc. are required the same need to be arranged by PMA at no additional cost to the Authority.	OFC Testing & Certification, Page 17	Bidder requests to clarify the expectation from additional tools requirement from PMA.	The relevant existing provisions / conditions prescribed in the RFP shall prevail.

9	Wipro	S.No. 1-8, in the project timeline /schedule for completion of tasks mentions the timeline C+2 Weeks for each activity.	Project Timelines / Schedule for Completion of Task, Page 28	Bidder requests to clarify the expectation from additional tools requirement from PMA.	The relevant existing provisions / conditions prescribed in the RFP shall prevail.
10	Wipro	Consortium is not permitted. Bidder may take field staff for assistance to the core team from any subcontractor. Name of such subcontractors need to be mentioned in the technical proposal. However, the Bidder shall be responsible for compliance with respect to delivery of services by field staff and the compliance to relevant labour laws.	Consortium & Sub Contracting, Page 32	It is mentioned that "Consortium is not permitted", and on the other end it is mentioned that "Bidder may take staff for assistance to the core team from any subcontractor". Bidder requests to clarify it.	No consortium is allowed.
11	Wipro			As per RFP, there is requirement of different type of resources at different level (location) with different skill set. Bidder requests to clarify the number of resources required with specified skill set at different locations.	Core team shall be based at the location designated by the Authority and Field teams shall be deployed as per the requirement.

**Selection of Project Monitoring Agency (PMA) for Andhra Pradesh Fiber Grid – Phase –I Project  
CORRIGENDUM**

**Notice No. INCAP/P/PMA/FIBER GRID/178/2015, dt: 05.08.2015**

<b>Corrigendum No. INCAP/P/PMA/FIBER GRID/178/2015, dt: 18.08.2015</b>			
<b>S. No.</b>	<b>Clause No.</b>	<b>Original</b>	<b>Amendments / Modifications / Addendum</b>
1	Eligibility Criteria 4, Page 30	<p>The Bidder should have successfully undertaken the execution or monitoring of at least one project related to Services of IT Advisory / Consultancy / Testing / Verification / Validation of Projects related to Information &amp; Communication Technology sector for a Central Government/ State Government/ PSU/ Government bodies of India, within the last 5 years as on date of publishing of this tender document. The fee from such project(s) for the bidder should be at least INR 75 lakhs.</p> <p>The Project activities include but are not limited to OFC laying / setting up of PoPs /NOC / setting up of NMS / OSS / BSS etc.</p>	<p>The Bidder should have successfully undertaken the execution or monitoring of at least one project related to Services of IT Advisory / Consultancy / Testing / Verification / Validation of Projects related to Information &amp; Communication Technology sector for a Central Government/ State Government/ PSU/ Government bodies of India/ Private Sector in India, within the last 5 years as on date of publishing of this tender document. The fee from such project(s) for the bidder should be at least INR 75 lakhs. However the minimum fee from such project should not be less than 5 lakhs each.</p> <p>The Project activities include but are not limited to OFC laying / setting up of PoPs /NOC / setting up of NMS / OSS / BSS etc.</p>
2	Key Information & Dates, Page 2	Last date for submission of Bids: Up to 03:00 PM on 19 August 2015 at INCAP, #10-2-1, III Floor, FDC Complex, AC Guards, Hyderabad – 500028, Telangana	Last date for submission of Bids: Up to 03:00 PM on 27 August 2015 at INCAP, #10-2-1, III Floor, FDC Complex, AC Guards, Hyderabad – 500028, Telangana