



**Infrastructure Corporation of Andhra Pradesh Limited (INCAP)**

**Selection of  
Technical Consultancy firm  
For Preparation of  
Techno – Economic – Feasibility Report(s)  
For  
Development of Greenfield Ports at  
Narsapur in West Godavari District and Ramayapatnam in Prakasam District.**

**Notice No. INCAP /P/ Non- major Port/ Narsapur /111 /2015/3**

**Date:19/03/2015**

**RESPONSE TO QUERIES BY APPLICANTS**

**Vice Chairman and Managing Director,  
Infrastructure Corporation of Andhra Pradesh Limited (INCAP)  
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**Selection of Technical Consultancy firms for preparation of Techno-Economic Feasibility Report for development of greenfield ports at Narsapur and Ramayapatnam, Andhra Pradesh**

Response to queries raised by the Applicants, pursuant to clause 2.10 of RFP

<b>Sl No.</b>	<b>Item Description</b>	<b>Clarification Sought</b>	<b>Reply/ Clarifications by INCAP</b>
1	RFP Clause 1.8 Pg - 16 Proposal Due Date	Request for extension of proposal due date	Please refer to Amendment no. 2 in Amendment Notice No. INCAP /P/ Non- major Port/ Narsapur /111 /2015/1 Date:19/03/2015
2	RFP Clause 1.10 Pg - 17 Pre-Proposal Conference	We request you to kindly arrange pre-bid meeting at your office, so that technical expert from our technical expert can attend the meeting	Current RFP clause prevails
3	RFP Clause 2.2.2 (A) Pg - 19 Technical Capacity	Very few ports projects have been developed in recent times. To encourage participation of firms having experience in large scale infra projects the following is requested for consideration  Technical Capacity: The Applicant shall have, over the past 7 (seven) years preceding the PDD, undertaken a minimum of 2 (two) completed Port Sector Eligible Assignments or minimum of 1 (one) Port Sector + 2 (two) Core Sector completed assignments or 4 (four) core sector assignments	Current RFP clause prevails
4	RFP Clause 2.2.2 (B) Pg - 19 Financial Capacity	Would request to keep a minimum income of Rs.10 (ten) crore or US \$ 5 (five) million per annum or less from professional fees during each of the 3 (three) financial years preceding the Proposal Due Date. For the avoidance of doubt, professional fees hereunder refer to fees received	Current RFP clause prevails

		by the Applicant for providing advisory or consultancy services to its clients. This could also be met by any member of the consortium or jointly.	
5	RFP Clause 2.2.2(D) Pg-20-21 Conditions of Eligibility for Key Personnel	Request for change in eligibility criteria of key personnel	Please refer to Amendment no. 3 in Amendment Notice No. INCAP /P/ Non- major Port/ Narsapur /111 /2015/1 Date:19/03/2015
6	RFP Clause 2.27 Pg - 38 Indemnity	Indemnity kindly clarify, this clause refer to liability for consultant	Please refer to Amendment no. 4 in Amendment Notice No. INCAP /P/ Non- major Port/ Narsapur /111 /2015/1 Date:19/03/2015
7	RFP Clause 3.1.3 (I) Pg - 40 Evaluation Criteria - Experience of the firm (Furnishing of supporting documents)	Would request it rephrase it as: For completed assignments - Completion Certificates from the Client; or Work Order with the fee indicated	Current RFP clause prevails
8	RFP Clause 3.1.3 (III) Pg - 42 Evaluation Criteria - Qualification of Key Personnel	We request to issue a detailed criteria for qualification and experience of key personnel	Please refer to clause 3.1.3 of RFP document
9	RFP Clause 3.1.4 Pg - 42 Eligible Assignments	The proposed work being specialized marine job, we request the bidders having experience in port sector only to be made eligible	Current RFP clause prevails
10	RFP Clause 3.1.4 Pg - 42 Eligible Assignments	Request for modification of criteria for eligibility of assignments - Definition of Port Sector Eligible Assignments - Project Size of Eligible Assignments - Professional fees received	Current RFP clause prevails

		from Eligible Assignments	
11	Terms of Reference Clause 3.2.8 Pg - 54 Engineering Surveys and Investigations	(a) Please clarify the extent of geotechnical investigation (offshore and onshore) i.e number of bore holes (offshore and onshore) to be carried out at project site (b) Please specify the nature of seabed survey and oceanographic investigations i.e. seismic survey, bathymetric survey, side scan sonar, current meter, tide gauge and water rider survey (c) Please specify the extent of topographic surveys (total area to be surveyed)	(a) Please refer to Amendment no. 7 in Amendment Notice No. INCAP /P/ Non- major Port/ Narsapur /111 /2015/1 Date:19/03/2015 (b) Bathymetric survey is required as a part of seabed survey (c) The extent of topographic surveys will be determined by the land area estimated by the consultant as a part of the Techno Economic Feasibility studies
12	Form of Agreement Clause 3.4 Pg - 81 Liability of the Consultant	Request to consider limit of liability shall be limited to the fee received by the consultant and duration of the liability will be upto completion of consultancy service	Current Form of Agreement clause prevails
13	Form of Agreement Clause 4.4 Pg - 85 Substitution of Key Personnel	Requested to delete as quote was asked for entire project and no individual man month cost was asked	Please refer to Amendment no. 6 in Amendment Notice No. INCAP /P/ Non- major Port/ Narsapur /111 /2015/1 Date:19/03/2015
14	Form of Agreement Annex - 6 Pg - 98 Payment Schedule	As per RFP, there is no provision of advance payment indicated in the tender document and as well there is no payment upto submission of interim report stage preparation of Interim report, traffic studies, engineering surveys and investigations etc. has to be completed. As these studies and surveys & investigations incurs substantial expenditure, either 10% advance payment against submission of Bank Guarantee or 10% payment on submission of Inception Report may please	Please refer to Amendment no. 8 in Amendment Notice No. INCAP /P/ Non- major Port/ Narsapur /111 /2015/1 Date:19/03/2015

		be considered.	
15	-	Kindly provide us any data/ drawing or pre-feasibility/ site specific studies carried out by other consultant at site to enable us to provide competitive bid/proposal	There are no data/ drawing or pre-feasibility/site specific studies to be furnished

Sd/-  
Vice Chairman and Managing Director,  
INCAP