



Infrastructure Corporation of Andhra Pradesh Limited (INCAP)

Notice of Amendment to RFP

Amendment Notice No. INCAP /P/ Non- major Port/ Narsapur /111 /2015/1

Date:19/03/2015

**for
Selection of
Technical Consultancy firm
For Preparation of
Techno – Economic – Feasibility Report(s)
For
Development of Greenfield Ports at
Narsapur in West Godavari District and Ramayapatnam in Prakasam District.**

Notice No. INCAP /P/ Non- major Port/ Narsapur /111 /2015 Date:26/02/2015

AMENDMENT NOTICE No. 1

Dated 19/03/2015

**Vice Chairman and Managing Director,
Infrastructure Corporation of Andhra Pradesh Limited (INCAP)
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Selection of Technical Consultancy firms for preparation of Techno-Economic Feasibility Report for development of greenfield ports at Narsapur and Ramayapatnam, Andhra Pradesh

Amendment Notice No. INCAP /P/ Non- major Port/ Narsapur /111 /2015/1 Date:18/03/2015

S. No.	Clause No.	Original	Modified / Amended
1	RFP – Clause 1.1.4	<ul style="list-style-type: none"> • Location of the Port: a) The port is located at a latitude 16° 24' N and longitude 81° 51' E on western bank of Vasista-Godavari, one of the deltaic branches of River Godavari prior to its entry into the sea. The port location can be about 6-12 kms inside the river from its confluence with sea. This location is about 156 nautical miles south west of Visakhapatnam Port. The port is well connected with road and rail network. 	<ul style="list-style-type: none"> • Location of the Port: b) The port is located at a latitude 16° 18' N and longitude 81° 43' E on western bank of Vasista-Godavari, one of the deltaic branches of River Godavari prior to its entry into the sea. The port location can be about 6-12 kms inside the river from its confluence with sea. This location is about 156 nautical miles south west of Visakhapatnam Port. The port is well connected with road and rail network.
2	RFP – Clause 1.8	Proposal Due Date or PDD 1500 hours IST 27-03-2015	Proposal Due Date or PDD 1500 hours IST 04-04-2015
3	RFP - Clause 2.2.2(D); Schedule 1 - TOR - Clause 8.1.4; Schedule 1 - TOR - Clause 8.1.5	<p>Traffic Expert: Educational Qualification: PG in Economics/statistics Length of professional experience : 7 years He should have conducted Traffic analysis for ascertaining the traffic potential of Port in which atleast 5 (five) should be an Eligible Assignment</p> <p>Logistics Expert: Educational Qualification: Post Graduate/Bachelors in Logistics/Supply Chain Management or equivalent Length of professional</p>	<p>Traffic Expert: Educational Qualification: PG in Economics or statistics / MBA or equivalent Length of professional experience : 7 years He should have conducted Traffic analysis for ascertaining the traffic potential of Port in which atleast 5 (five) should be an Eligible Assignment</p> <p>Logistics Expert: Educational Qualification: MBA or equivalent / Post Graduate or Bachelors in Logistics or Supply Chain Management or equivalent</p>

		experience: 7 years	Length of professional experience: 7 years
4	RFP - Clause 2.27	<p>Indemnity The Consultant shall, subject to the provisions of the Agreement, indemnify the Authority for an amount equal to the value of the Agreement for any direct loss or damage that is caused due to any deficiency in services.</p>	<p>Indemnity The Consultant shall, subject to the provisions of the Agreement, indemnify the Authority for an amount equal to the 3 (three) times the value of the Agreement for any direct loss or damage that is caused due to any deficiency in services.</p>
5	RFP – Clause 3.1.3	<p>Evaluation Criteria I. Experience of the firm Profile of the Applicant firm as a Technical Consulting in terms of:</p>	<p>Evaluation Criteria I.Experience of the Sole firm/ Consortium Profile of the Sole firm/ Consortium as a Technical Consulting in terms of:</p>
6	Form of Agreement - Clause 4.4	<p>Substitution of Key Personnel The Authority expects all the Key Personnel specified in the Proposal to be available during implementation of the Agreement. The Authority will not consider any substitution of Key Personnel except under compelling circumstances beyond the control of the Consultant and the concerned Key Personnel. Such substitution shall be limited to not more than two Key Personnel subject to equally or better qualified and experienced personnel being provided to the satisfaction of the Authority. Without prejudice to the foregoing, substitution of one Key Personnel shall be permitted subject to reduction of remuneration equal to 20% (twenty per cent) of the total remuneration specified for the Key Personnel who is proposed to be substituted. In case of a second substitution, such reduction shall be equal to 50%</p>	<p>Substitution of Key Personnel The Authority expects all the Key Personnel specified in the Proposal to be available during implementation of the Agreement. The Authority will not consider any substitution of Key Personnel except under compelling circumstances beyond the control of the Consultant and the concerned Key Personnel. Such substitution shall be limited to not more than two Key Personnel subject to equally or better qualified and experienced personnel being provided to the satisfaction of the Authority.</p>

		(fifty per cent) of the total remuneration specified for the Key Personnel who is proposed to be substituted.	
7	Appendix II – Form 2 - Financial Proposal	Refer to Appendix II – Form 2 of RFP Document	Refer to Annexure I of Amendment Notice No. 1 dated 19/03/2015
8	Schedule 1 – TOR – Clause 6.2; Schedule 2 – Form of Agreement – Annex-6	Refer to TOR-Clause 6.2 of RFP Document	Refer to Annexure II of Amendment Notice No. 1 dated 19/03/2015

Sd/-
Vice Chairman and Managing Director, INCAP

Annexure I to Amendment Notice No. 1 dated 19/03/2015

APPENDIX-II

(See Clause 2.1.3)

Form-2

Financial Proposal

Item No.	Description	Preparation of TEFR for development of greenfield port at Narsapur	Preparation of TEFR for development of greenfield port at Ramayapatnam
A.	Basic cost of services (Excluding service tax) In Indian Rupees(in figures) (in words)		
B	SERVICE TAX		
C	TOTAL (including taxes) (in Rs.) In Indian Rupees(in figures) (in words)		
D	Cost per additional Onshore Bore hole for geotechnical investigation		
E	Cost per additional Offshore Bore hole for geotechnical investigation		

Note:

1. If the Applicant does not wish to submit the proposal for a particular location, then the fields with respect to that location should be indicated as “Not Applicable”.
2. The financial evaluation shall be based on the above Financial Proposal. The basic cost in Item A shall, therefore, be the amount for purposes of evaluation.
3. No escalation on any account will be payable on the above amounts during the currency of the agreement.
4. The basic cost quoted shall be inclusive of all taxes (except Service Tax), incidentals, overheads, printing and binding of reports, expenditure related to presentations to be made during the execution of the assignment, boarding and lodging, travelling expenses, soft copy of TEFR in the form of CD or DVD, sundries, all other items involving expenditure for execution of this assignment.
5. All payments shall be made in Indian Rupees and shall be subject to applicable Indian laws withholding taxes if any.

6. The financial quote should assume a total of 25 bore holes (15 offshore and 10 onshore). Based on the technical study if a need for more bore holes is estimated, financial quotes per bore hole on a unitary basis should be quoted in Item D and E.

Annexure II to Amendment Notice No. 1 dated 19/03/2015

Annex-6 - Payment Schedule¹

(Refer Clause 6.3)

Sl. No.	Description of Deliverables	Week No.	Payment
A	Inception Report	2	5%
B	Interim Report	12	15%
C	Detailed Traffic Analysis & Demand forecast and Vessel size Estimates	14	10%
D	Preliminary Environment and Social Impact Assessment	16	10%
E	Tariff & Revenue Estimates, Project Cost and financial analysis	21	20%
F	Draft Techno – Economic – Feasibility Report including schedules to the Concession Agreement	22 ^{\$}	15%
G	Final Techno – Economic – Feasibility Report	One week post comments from Authority on the draft report	15%
H	Assistance during the bid process management and selection of the developer (Intermittent services as per the TOR)	On completion of the bid process	10%
	Total		100%

^{\$} Excludes the time taken by the Authority in providing its comments on the Draft Techno – Economic – Feasibility Report. The Consultant shall get one week for submission of the Final Techno – Economic – Feasibility Report after comments of the Authority are provided.

Notes:

1. *The above payments shall be made to the Consultant provided that the payments to be made at any time shall not exceed the amount certified by the Consultant in its Statement of Expenses.*
2. *All Reports shall first be submitted as draft reports for comments of the Authority. The Authority shall provide its comments no later than 3 (three) weeks from the date of*

¹ The Payment Schedule is indicative and may be suitably modified to meet project-specific requirements, which should be in conformity with the Schedule provided in the TOR at Schedule-1.

receiving a draft report and in case no comments are provided within such 3 (three) weeks, the Consultant shall finalise its report. Provided, however, that the Authority may take upto 4 (four) weeks in providing its comments on the Draft Techno – Economic – Feasibility Report.

- 3. Techno – Economic – Feasibility Report shall be completed in 22 (twenty two) weeks excluding the time taken by the Authority in providing its comments on the Draft Techno – Economic – Feasibility Report. The Consultant may take 1 (one) week for submitting its Final Feasibility Report after receipt of comments from the Authority.*
- 4. Final payment of 10% (ten per cent) shall be released upon completion of Services in their entirety.*
- 5. In case the bid process for selection of the developer(s) is not initiated until expiry of the agreement(s), the Consultant(s) shall have no claim on the payment due for Item-H of above table i.e. assistance during the bid process management and Signing of the Concession Agreement(s). If the bid process is initiated during the term of the agreement, however not concluded before the agreement expiration, the agreement with the selected Applicant shall be extended on mutually agreeable terms.*