



Infrastructure Corporation of Andhra Pradesh Limited (INCAP)

REQUEST FOR PROPOSAL (RFP)

Preparation of DPR for Development of Greenfield Airport at Dagadarthi (District. Nellore), Andhra Pradesh for Commercial Operations of Passengers and Cargo Aircraft

(Notice No. INCAP/P/Nellore Airport /DPR/21/2020 Date: 7-05-2021.)

RESPONSE TO QUERIES

Notice No. INCAP/P/Nellore Airport DPR/21/2020 Date: 17-05-2021.

Vice Chairman and Managing Director,
Infrastructure Corporation of Andhra Pradesh Limited (INCAP)
RC. No 254/2, 4th Floor, AVSR Bhavan,
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Penamaluru Mandal, Kanuru,
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(RfP Notice No. INCAP/P/Nellore Airport /DPR/21/2020 Date: 7-05-2021.)

Notice No. INCAP/P/Nellore Airport DPR/21/2020 Date: 17-05-2021.

SI. No.	Item Description	Clarification Sought	Reply/ Clarification by INCAP
1.	Page No. 04 NOTICE INVITING TENDER (NIT)	Due to the present COVID-19 conditions and associated problems in couriers' deliveries, it will take approx. 07 days' time to deliver original documents	Bid Submission Closing Date extended by 1 Week
	Bid Submission Closing Date	Therefore, it is requested to extend the last date of	31.05.2021 at 03:00 PM (IST)
	24.05.2021 at 03:00 PM (IST)	submission by 1 week to 31/05/2021	
2.	Page No. 15 Clause:2.2. To be eligible for evaluation of its Proposal, the Applicant shall fulfil the following: A. Technical Capacity: i. Applicant should have provided consultancy services for Eligible Assignments over the past 10 (Ten) years preceding the PDD.	Please clarify whether the Eligible Assignments over the past 10 (Ten) years preceding the PDD or Eligible Assignments over the past 5 (Five) years preceding the PDD.	RFP Clause prevails
3.	Page No. 34 3.1. EVALUATION OF TECHNICAL PROPOSALS	Please clarify whether the Eligible Assignments over the past 10 (Ten) years preceding the PDD or Eligible Assignments over the past 5 (Five) years preceding the PDD.	Applicant should have provided consultancy services for 2 Eligible Assignments over the past 10 (Ten) years preceding the PDD. 5 marks for each eligible assignment.
	The Scoring criteria to be used for evaluation shall be as follows:		

Preparation of DPR for Development of Greenfield Airport at Dagadarthi (District. Nellore), Andhra Pradesh for Commercial Operations of **Passengers and Cargo Aircraft** (RfP Notice No. INCAP/P/Nellore Airport /DPR/21/2020 Date: 7-05-2021.) Notice No. INCAP/P/Nellore Airport DPR/21/2020 Date: 17-05-2021. **Response to Queries** Table Sr. No. -1 2. Applicant should have provided consultancy services for 2 Eligible Assignments over the past 5 (Five) years preceding the PDD. 5 marks for each eligible assignment. Since lockdown continuing in most of the states, it is The Applicant may also pay the Bid 4. Page No 3 & 4 difficult to get the DD from Bank hence request the client Security/Bid Processing Fee through NIT, S.NO: 11 – Bid Security Payable to Rs. 100,000/- (Rupees One Lakh please also allow RTGS mode and provide the Bank NEFT/RTGS to INCAP Provided the Only) per each Proposal in the form of a account details so that payment receipt can be enclosed Applicant shall enclose the payment receipt Demand Draft issued by one of the along with the bid submission. along with bid submission. Nationalized / Scheduled Banks in India Following are the Bank Details: in favour of the Vice Chairman and Managing Director, INCAP Ltd., **Infrastructure Corporation of Andhra** payable at Vijayawada. **Pradesh Limited Account Number: 52188924158** SBI, Kamayya Thopu Branch,

IFSC Code: SBIN00021134

Preparation of DPR for Development of Greenfield Airport at Dagadarthi (District. Nellore), Andhra Pradesh for Commercial Operations of **Passengers and Cargo Aircraft** (RfP Notice No. INCAP/P/Nellore Airport /DPR/21/2020 Date: 7-05-2021.) Notice No. INCAP/P/Nellore Airport DPR/21/2020 Date: 17-05-2021. **Response to Queries** 5. Since lockdown continuing in most of the states, it is The Applicant may also pay the Bid Page No 4 Security/Bid Processing Fee through NIT, S.NO: 11 – Processing fee Rs. difficult to get the DD from Bank hence request the client 11,800/- (inclusive of GST) (Rupees please also allow RTGS mode and provide the Bank NEFT/RTGS to INCAP Provided the Eleven thousand eight hundred only) in account details so that payment receipt can be enclosed Applicant shall enclose the payment receipt the form of a Demand Draft issued by along with the bid submission. along with bid submission. one of the Nationalized / Scheduled Following are the Bank Details: Banks in India (Non-refundable) in favour of the Vice Chairman and **Infrastructure Corporation of Andhra** Managing Director, INCAP Ltd., payable at Vijayawada. **Pradesh Limited** Account Number: 52188924158 SBI, Kamayya Thopu Branch, IFSC Code: SBIN00021134 6. Since lockdown continuing in most of the states, it is Page No 4 RFP Clause prevails difficult to Courier and may not reach on-time hence NIT, S.NO: 17- Bid Submission- Hard Copy (Technical and Financial) kindly request the Client to allow password protected softcopies submission through e-mail before due date and allow hard copies submission within 10 days from the data of bid due date. 7. Page No 13 We request the Client to also allow Post Graduate in RFP Clause prevails Clause No 2.1.4 Engineering candidates for Team Leader position. Kev Personnel Team Leader - Post Graduate in

Planning/ Management with B.

Arch/B.E/B. Tech

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		response to Queries	
	marks will be assigned prorata.		
11.	Page No 34 & 35 Clause 3.1 EVALUATION OF TECHNICAL PROPOSAL; S. No 4 - Team Team Leader: Maximum of 14 marks for team leader calculated @ two (2)	We request the Client to please consider either eligible assignments / similar assignments for each key staff to score maximum allotted marks due to limitations on similar assignments in the market.	RFP Clause prevails
	marks for each eligible assignment (Max-7) & two (2) marks for each similar assignment (Max-7).		
12.	Page No 35 Clause 3.1 EVALUATION OF TECHNICAL PROPOSAL; S. No 4 – Team; Architect: Maximum of 8 marks for Architect calculated @ two (2) marks for each eligible assignment (Max-4) & two (2) marks for each similar assignment (Max-4).	We request the Client to please consider either eligible assignments / similar assignments for each key staff to score maximum allotted marks due to limitations on similar assignments in the market.	RFP Clause prevails
13.	Page No 35 Clause 3.1 EVALUATION OF TECHNICAL PROPOSAL; S. No 4 – Team; Pavement Engineer: Maximum of 6 marks for Pavement Engineer (Roads) calculated @ two (2) marks for each	We request the Client to please consider either eligible assignments / similar assignments for each key staff to score maximum allotted marks due to limitations on similar assignments in the market.	RFP Clause prevails

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Clause 3.1 EVALUATION OF TECHNICAL PROPOSAL; S. No 4 – Team; Structural Engineer: Maximum of 8 marks for Structural Engineer calculated @ two (2) marks for each eligible assignment (Max-4) & two (2) marks for each similar assignment (Max-4). Page No 36 Clause 3.1.1 ELIGIBLE ASSIGNMENTS; assignments / similar assignments for each key staff to score maximum allotted marks due to limitations on similar assignments in the market. Basignments / similar assignments for each key staff to score maximum allotted marks due to limitations on similar assignments in the market. Basignments / similar assignments for each key staff to score maximum allotted marks due to limitations on similar assignments on market. Basignments / similar assignments for each key staff to score maximum allotted marks due to limitations on similar assignments on market. Basignments / similar assignments for each key staff to score maximum allotted marks due to limitations on similar assignments on similar assignments on Passenger Terminal Building / Cargo Buildings / Aviation Buildings in the market, we request the Client also please consider a

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		Response to Queries		
	For the purpose of this assignment, Similar assignments mean: One (1) Assignment for the minimum project size of 500.0 Acres total built up area of 5,000 sft in development of Airport Passenger Terminal Building/Cargo Buildings/Aviation Buildings. total built-up area of 2,500 sq.fts in development of Airport Passenger Terminal Buildings. We request the Client also please consider railway passenger terminal with a total built-up area of 2,500 sq.fts.			
17.	Page No 36 Clause 3.1.1 ELIGIBLE ASSIGNMENTS; For the purpose of this assignment, Similar assignments mean: Two (2) assignments each with minimum Project size of 300 Acres & total built up area of 3,000 sft in development of Airport Passenger Terminal Building/Cargo Buildings/ Aviation Buildings.	Due to limited number of assignments on Passenger Terminal Building / Cargo Buildings / Aviation Buildings in the market, we request the Client also please consider a total built-up area of 2,500 sq.fts in development of Airport Passenger Terminal Building/Cargo Buildings/Aviation Buildings. We request the Client also please consider railway passenger terminal with a total built-up area of 2,500 sq.fts.	RFP Clause prevails	
18.	Page No 4 NOTICE INVITING TENDER (NIT); S.no. 16 - Bid Submission Closing Date; 24.05.2021 at 03:00 PM (IST)	Due to the global outbreak of the Corona Virus (COVID-19), containment measures and the present restrictions in place are affecting the preparation of competent proposal with respect to the subject bid.	Bid Submission Closing Date extended by 1 Week 31.05.2021 at 03:00 PM (IST)	

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		Response to Queries	
		Hence, we request the client to extend the bid submission to another 20 days since from the date of release of prebid clarifications;	
19.	Page 3; NOTICE INVITING TEND Period of Contract: 3 months ER (NIT)	As the scope of work includes site surveys, field study, site clearances, environmental clearances, complete design work, building blocks and many other aspects and with current situation 3 months is very short period of time. So our submission is to increase the time period of contract to 6 months.	RFP Clause Prevails
20.	Page 4; NOTICE INVITING TENDER (NIT) Bid Submission Closing Date: 24.05.2021 at 03:00 PM (IST)	Considering another wave of pandemic, we request to provide 21 days extension from the current date of submission.	Bid Submission Closing Date extended by 1 Week 31.05.2021 at 03:00 PM (IST)
21.	Page 9; 1.10 Bidders/Firms eligible to Bid Are not blacklisted or debarred or suspended by the Government /any power utility for whatever the reason, prohibiting them not to continue in the contracting business.	We request to amend the clause as; The Bidder/Parent/Subsidiary/affiliates company of Bidder should not have been blacklisted / debarred / termination of contract except for reasons of convenience of client by any Government / Government Board / Corporation / Company / Statutory Body / PSU company / Non- Government / Government of any sovereign countries/ Private Agencies and Funding Agencies in last 10 years.	RFP Clause Prevails
22.	General	We request to amend the clause as;	Query Examined. RFP is Retained.

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	Bidder should have, during the last three years, neither failed to perform on any agreement, as evidenced by imposition of a penalty by an arbitral or judicial authority or a judicial pronouncement or arbitration award against the Bidder, nor engaged in fraudulent misconducts, nor been expelled from any project or agreement nor have had any agreement terminated for breach by such Bidder.				
23.	Page No.14 Key Personnel 1 Team Leader: • Post Graduate in Planning/ Management with B. Arch/ B.E/ B.Tech • Minimum 20 years of experience in Planning and Designing of eligible assignments.	 Post Graduate in Planning/ Management with B. Arch/ B.E/ B.Tech Minimum 15 years of experience in Planning and Designing of eligible assignments 	RFP Clause Prevails		
24.	Page No.14 Key Personnel 2 Architect:	Architect: • B. Arch	RFP Clause Prevails		

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		Response to Queries			
	 B. Arch Minimum 8 years of experience in the field of planning and Architectural designs of eligible assignments Minimum 8 years of experience in the field of planning and Architectural designs of eligible assignments 				
25.	Page No.14 Key Personnel 3 Airport Sector Expert • MBA / Bachelor in Civil or Aeronautical Engineering / MSc • Minimum 15 years of experience in the field of Air traffic growth and forecasting, market studies and demand assessment etc., of eligible assignments.	Airport Sector Expert MBA / BBA/ Bachelor in Civil or Aeronautical Engineering / MSc Minimum 15 years of experience in the field of Air traffic growth and forecasting, market studies and demand assessment etc., of eligible assignments.	RFP Clause Prevails		
26.	Page No.14 Key Personnel 4 Pavement Engineer (Roads) B. Tech and M. Tech / ME in Engineering	 Pavement Engineer (Roads) B. Tech (Civil) and M. Tech (Structures) / ME in Engineering Minimum 15 years of experience in the field of infrastructure designs (roads / drainage) and cost 	RFP Clause Prevails.		

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	Minimum 15 years of experience in the field of infrastructure designs (roads / drainage) and cost estimates of eligible assignments.	estimates of eligible assignments.	
27.	Page No.14 Key Personnel 5 Electrical Engineer B. Tech in Electrical Engineering Minimum 15 years of experience in the field of Electrical designing's of eligible assignments		RFP Clause Prevails
28.	Page No.14 Key Personnel 6 Structural Engineer B. Tech & M. Tech / ME in Civil Engineering Minimum 10 years of	 Structural Engineer B. Tech/ M. Tech / ME in Civil Engineering Minimum 10 years of experience in the field of structural designing's of eligible assignments. 	RFP Clause prevails

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	experience in the field of structural designing's of eligible assignments.		
29.	Page No.15 Personnel In addition to the above key personnel, the Consultants are expected to deploy adequate number of support technical staff from various disciplines such as Engineering, Architecture, Urban Planning, Environment Planning, Infrastructure Planning, Quantity Surveying, CAD Engineers, Bid Process Management Personnel, Market Survey Specialist, etc. as required to perform the scope of services defined in the ToR for all activities.	Please suggest on what basis we will calculate the overall cost of the project. Our submission is to define the required resources for same.	RFP Clause prevails
30.	Page 15; Technical Capacity; 1 One DPR for preparation of given field airport with total value of project not less than Rs.200 crores in last 10 years	One DPR for preparation of given field airport/ SEZ/Industrial zone with total value of project not less than Rs.200 crores in last 10 years. We are expecting that the global experience be considered.	RFP Clause Prevails
31.	Page 15; Technical Capacity; 2	We request to amend the clause as:	RFP Clause Prevails

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	Past relevant experience in Master Planning and Detailed Engineering related to similar projects of Airport / Land Port Passenger Terminal Building / Cargo Terminal Building / Logistic Parks / Aviation Buildings / Hospitals / Residential / Smart City development / SEZ / Industrial Parks / Shopping Complexes and office complexes with allied physical and social infrastructure facilities with aggregated total sum value of the projects not less than Rs. 250 crores in last 10 years.	Past relevant experience in Master Planning and Detailed Engineering related to similar projects of Airport / Land Port Passenger Terminal Building / Cargo Terminal Building / Logistic Parks / Aviation Buildings / Hospitals / Residential / Smart City development / SEZ / Industrial Parks / Shopping Complexes and office complexes with allied physical and social infrastructure facilities with aggregated total sum value of the projects not less than Rs. 250 crores in last 10 years. We are expecting that the global experience be considered.	
32.	Page 15; Technical Capacity; 3 AveraKge annual turnover from the consultancy during last 03 years (2017- 18, 2018-19 & 2019-20) – Rs. 45.00 C	Average annual turnover from the consultancy during last 03 years (2017-18, 2018-19 & 2019-20) – Rs. 45.00 Cr. We are expecting that the global firm turnover be allowed to meet the criteria	RFP Clause Prevails
33.	Page 34; EVALUATION OF TECHNICAL PROPOSALS Applicant Technical Capacity	We are expecting that the global experience be considered	RFP Clause Prevails
34.	Page 36; For the purpose of this assignment, Similar assignments mean: • One (1) Assignment for the minimum project size of 500.0	For the purpose of this assignment, Similar assignments mean: • One (1) Assignment for the development of Airport Passenger Terminal Building/Cargo Buildings/Aviation Buildings/ SEZ/Logistic	RFP Clause Prevails

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Eligible assignments mean: -

Past relevant experience in Master Planning and Detailed Engineering related to similar projects of Airport/Land Port Passenger Terminal Building/Cargo Terminal Building/Logistic parks /Aviation Buildings/Hospitals/ Residential/ Smart City development / SEZ / Industrial Park, Shopping Complexes and office complexes with allied physical and social infrastructure facilities with aggregated total sum value of the projects not less than 250 crores in last 10 years.

Or

Past relevant experience in preparation of Master Plan, Detailed Engineering Report (DER) / Detailed Project Report (DPR) for City / Township / Residential Building / Commercial / Industrial Infrastructure / SEZ / Industrial Park of at least 2 projects with minimum land area of 1000 acres in last 10 years.

5 years. To enhance the competitiveness, we request you to not limit the eligibility to past 5 years but extend the same to completed projects in last Ten Years. This is a standard protocol being followed in all tenders. Also allow similar projects in last 10 years in case of similar assignment instead of last 5 years.

Or

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Experience in Architecture Design of Airport/Land Port Passenger Terminal Building/Cargo Terminal Building/ Logistic parks /Aviation Buildings/Hospitals/ residential/ Smart City development / SEZ/Industrial Park / Shopping Complexes and office complexes with allied physical and social infrastructure facilities with value of project not less than Rs.250 Crores in last 10 years with a minimum Built up area of 10 lakh sft. 3. CRITERIA FOR EVALUATION 3.1. EVALUATION OF TECHNICAL PROPOSALS Applicant Technical Capacity Applicant should have provided consultancy services for 2 Eligible Assignments over the past 5 (Five) years preceding the PDD. 5 marks for each eligible assignment.			
42. Page No 3, NOTICE INVITING TENDER (NIT),	We all are aware of the current pandemic situation around the world. Our economy is the worst hit by this pandemic. Government of India has also ordered and taken steps to	RFP Clause Prevails	

Preparation of DPR for Development of Greenfield Airport at Dagadarthi (District. Nellore), Andhra Pradesh for Commercial Operations of **Passengers and Cargo Aircraft** (RfP Notice No. INCAP/P/Nellore Airport /DPR/21/2020 Date: 7-05-2021.) Notice No. INCAP/P/Nellore Airport DPR/21/2020 Date: 17-05-2021. **Response to Queries** boost the MSME Sector. We request your good self to 10. Bid Security: Rs. 1,00,000/- 12. Processing Fee: Rs. 11,800/- (inclusive allow exemption on EMD and Processing Fees to the of SGT) in the form of a Demand Draft firms falling under MSME. Also, MSME Firms are issued by one of the Nationalized/ exempted from paying EMD & Processing Fees in Government tenders. Case Example: (Annexure - C)Scheduled Banks in India (Non -Refundable) in favor of the Vice NPCC - Providing Architectural Planning and Engineering / Technical Services for the Work of Chairman and Managing Director, Development / Redevelopment of Railway Stations at INCAP Ltd., payable at Vijayawada. The Proposal Processing Fee shall Eight Locations. AND Providing Comprehensive remain valid for one month after the Architectural & Engineering Consultancy Services for Construction of Eklavva Model Residential Schools PDD. (EMRS) in Northern Chhattisgarh for National Educational Society for Tribal Schools (NESTS), Ministry of Tribal Affairs. In ToR, 10% of fees have been allotted for the completion Please examine the RFP Document, RFP 43. Page No. 67 of Assistance during execution, whereas no proper Clause Prevails Appendix – III clarification has been provided in the tender document Appendix-III, Terms of Reference, Deliverables, Time about the same. We request you to please provide more detail about assistance during execution, and please Lines and Payment Schedule, Point No. IV Assistance during execution specify the period of assistance along with the scope of work to be taken up during the assistance of execution work. 44. Page No 32 We all are aware of the current situation of pandemic RFP Clause Prevails Clause No 2.25.1 which has spread across the world. Our country is also INCAP will not normally consider any affected by this virus very adversely. But things are still

Preparation of DPR for Development of Greenfield Airport at Dagadarthi (District. Nellore), Andhra Pradesh for Commercial Operations of **Passengers and Cargo Aircraft** (RfP Notice No. INCAP/P/Nellore Airport /DPR/21/2020 Date: 7-05-2021.) Notice No. INCAP/P/Nellore Airport DPR/21/2020 Date: 17-05-2021. **Response to Queries** uncertain and has affected the lives of the people. request of the Selected Applicant for Looking into the current scenario things are unpredictable substitution of Key Personnel as the ranking of the Applicant is based on the these days. Keeping in mind the sincerity of the current evaluation of Key Personnel and any situation which is going to prevail for a long time, we change therein may upset the ranking. request your good self to please allow for the replacement Substitution will, however, be permitted of Key Personnel with equally or better qualified and if the Key Personnel is not available for experienced personnel. reasons of any incapacity or due to health, subject to equally or better qualified and experienced personnel being provided to the satisfaction of APADCL/INCAP. Page No 3 We all are aware of the current situation of pandemic Bid Submission Closing Date extended by 1 45. NIT, Point 15, Bid Submission Closing which has gripped the entire world including India. Week Date: 24.05.2021 at 03.00 PM Hard Government has started to lock down the cities due to Copy (Technical and Financial) which Postal services in Major states are not functional. 31.05.2021 at 03:00 PM (IST) Also, cases in Delhi are on its peak with the third wave going on in the state. Complete lockdown has been imposed in the capital city and other part of country. In view of this, we request your good self to provide an extension of 10-15 days from the current submission date. 46. Page No 3 Considering the present lockdown at Kerala we kindly Bid Submission Closing Date extended by 1 NIT, Point 15, Bid Submission Closing request to extend the due date for the subject tender as its Week Date: 24.05.2021 at 03.00 PM Hard hard copy submission.

Preparation of DPR for Development of Greenfield Airport at Dagadarthi (District. Nellore), Andhra Pradesh for Commercial Operations of Passengers and Cargo Aircraft (RfP Notice No. INCAP/P/Nellore Airport /DPR/21/2020 Date: 7-05-2021.) Notice No. INCAP/P/Nellore Airport DPR/21/2020 Date: 17-05-2021. Response to Queries Copy (Technical and Financial) We are very much interested to participate in the bid process and as you know last time we participated and submitted our bid on time.

Sd/-Vice Chairman & Managing Director, INCAP