



Expression of Interest

for

**Preparation of Techno Economic Feasibility Study REPORT of
setting up and operating Flying Training Organization at
Kurnool Airport in Kurnool district of Andhra Pradesh.**

5th August, 2021

Infrastructure Corporation of Andhra Pradesh Limited (INCAP)
RC.No. 254/2,4th Floor, AVSR Bhavan, Near My Mart,
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Assignment Title: Expression of Interest (EOI) for establishing Flight Training Organization (FTO) in the state of Andhra Pradesh

EOI No.: INCAP/P/FTO at Kurnool Airport (TEFR)/11/2021 **Dated:** 05th August 2021

Infrastructure Corporation of Andhra Pradesh (INCAP) is the nodal agency to carry out the bidding process for selection of a private entity/consultant(s)/developer for development of various infrastructure projects in the State of AP.

The Government of Andhra Pradesh has envisaged development of a green field airport at Kurnool. Development of an airport is one of the key enablers for the development of an industrial region (including urban centers) and is also expected to create a significant multiplier impact in the economy. The Andhra Pradesh Industrial Infrastructure Corporation (APIIC) will create infrastructure required to set-up industries in the integrated industrial parks being planned at Kurnool for this purpose. The scale of growth and government plans for Kurnool shall be supported immensely by the Airport.

A Flying Training Organization has been proposed to be set up at Kurnool Airport in Kurnool District of Andhra Pradesh, cover employment and activity within the aviation industry including airline, flight training, maintenance, air traffic control, regulation and activities directly serving both employees and customers such as retail, catering facilities, taxi service, house rentals, shopping to name a few.

1. The Consultant shall map all the activities of the Flight Training Organizations (FTOs), aerospace manufacturers selling aircraft and components to flight training organizations and related businesses and suggest the future developments which could come up at Kurnool District.
2. The Consultant shall submit the following activities:
 - a. The Aviation Industry and its economic impacts
 - b. Direct Impacts & Indirect impacts & Induced Impacts
 - c. Global Aviation Scenario (Airbus Global Market Forecast)
 - d. Investments
 - e. Government Initiatives

- f. Achievements
- g. Road Head
- h. Key Highlights on Indian Aviation
- i. Business Description
- j. Benefits to State of AP & Particularly to Kurnool

2. The Consultants (Firms / Individual Consultants) shall prepare a report containing detail Scope of Work, Key Personnel (with requisite qualifications), Project Provision and brief the plan of action for Preparation of Techno Economic Feasibility Studies for establishing Flying Training Organization (FTO) at Kurnool Airport in Kurnool District of Andhra Pradesh.

3. Any other relevant information.

The details for the response shall be limited to 30 pages.

In addition to the above Consultant (Firms / Individual Consultants) must furnish the following information:

1. Brief presentation of the Consultant (Firms / Individual Consultants) including turnover, years in business, etc.
2. Information indicating their experience in performing similar assignments – use cases, success stories, etc.
3. Firm/ Company contact information (full name and address, country, telephone and fax numbers, email address, website)
4. Contact person information (name, designation, address for communication, email address, telephone number).

Any queries related to this EOI may be submitted latest by **12th August 2021** and Expressions of Interest by **18th August 2021** through e-mail to 'incapap@incap.co.in'.

VC & MD, INCAP