



Infrastructure Corporation of Andhra Pradesh Limited (INCAP)

**SELECTION OF RETAINER CONSULTANTS FOR PROVIDING
SERVICES FOR DEVELOPMENT OF VARIOUS IDENTIFIED
INFRASTRUCTURE PROJECTS IN PPP MODEL IN THE A.P. STATE**

Notice of Amendment to RFP

Amendment notice no. INCAP/ Retainer Consultants/92/2015, dated 25/06/2018

Amendment

to

RfP notice no. INCAP/ Retainer Consultants/92/2015, dated: 01/06/2018

**Chairman and Managing Director,
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SELECTION OF RETAINER CONSULTANTS FOR PROVIDING SERVICES FOR DEVELOPMENT OF VARIOUS IDENTIFIED INFRASTRUCTURE PROJECTS IN PPP MODEL IN THE A.P. STATE

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Amendment to RFP Notice No. INCAP/ Retainer Consultants/92/2015, dated 01/06/2018

RfP Clause No.	Original Clause	Modified / Amended Clause
Clause 1.5.3, Page no 09 of the RFP	Between the Applicants with top two combined scores, the Applicant with higher financial bid will be asked to match with the lower financial bid if Authority decides to select two Consultants for provision of said consultancy services. In case the Applicant with higher financial bid does not agree to match with the lower financial bid, the Authority can reject the Applicant and proceed with the Applicant with next highest combined Score. If Authority decides to appoint only one Consultant for provision of said consultancy services, the Technically Qualified Applicant with lowest financial quote will be selected as retainer Consultant from amongst the Technically Qualified Applicants.	Between the Applicants with top two combined scores, the Applicant with higher financial bid will be asked to match with the lower financial bid if Authority decides to select two Consultants for provision of said consultancy services. In case the Applicant with higher financial bid does not agree to match with the lower financial bid, the Authority can reject the Applicant and proceed with the Applicant with next highest combined Score. If Authority decides to appoint only one Consultant for provision of said consultancy services, the Technically Qualified Applicant with highest combined score will be selected as retainer Consultant.
Clause 2.1.2, Page no 13 of the RFP	Engagement manager - Total experience- 10 years	Engagement manager - Total experience- 8 years
Clause 2.1.2, Page no 13 of the RFP	Junior resource- Total experience- 4 years	Junior resource- Total experience- 3 years
Clause 2.2.6, Page no 14 of the RFP	The Applicant should have worked on at least two retainer consultancy assignments with a Government Agency (Central/State) in the Infrastructure sector (Clause 1.1.1) in the last 4 (four) years before PDD. The Applicant must have completed a total of at least 70 (Seventy) man-months of retainer consultancy with a Government Agency (Central/State) in the infrastructure sectors mentioned in the Clause 1.1.1 in the last 4 (four) years before PDD. Applicants without the minimum eligibility shall not be considered for further evaluation.	The Applicant should have worked on at least two retainer consultancy assignments with a Government Agency (Central/State) in the Infrastructure sector (Clause 1.1.1) in the last 4 (four) years before PDD. The Applicant must have completed a total of at least 60 (Sixty) man-months of retainer consultancy with a Government Agency (Central/State) in the infrastructure sectors mentioned in the Clause 1.1.1 in the last 4 (four) years before PDD. Applicants without the minimum eligibility shall not be considered for further evaluation.

<p>Clause 2.2.8, Page no 14 of the RFP</p>	<p>Financial Capacity: The Applicant should have an annual Gross Turnover of not less than Rs. 200 crores (Rupees Two Hundred Crores only) from professional fees in each of the last three financial years. The Applicant will be required to submit an authenticated copy of the audited annual accounts of each of the three years giving details of Turnover and other financial parameters along with the Proposal. Proposals without audited annual accounts are liable to be rejected.</p>	<p>Financial Capacity: The Applicant should have an annual Gross Turnover of not less than Rs. 100 crores (Rupees One Hundred Crores only) from professional fees in each of the last three financial years. The Applicant will be required to submit an authenticated copy of the audited annual accounts of each of the three years giving details of Turnover and other financial parameters along with the Proposal. Proposals without audited annual accounts are liable to be rejected.</p>
<p>Clause 2.9 Page no 19 of the RFP</p>	<p>2.9 Confidentiality</p> <p>The selected Consultant and its personnel shall not, either during the term or after expiration of this consultancy assignment/proposal, disclose any proprietary or confidential information relating to the services, contract or business or operations of the Authority, without the prior written consent of the Authority. All documents submitted by the Consultant will be treated as confidential, and will not be returned to Consultant.</p>	<p>2.9 Confidentiality</p> <p>The selected Consultant and its personnel shall not, either during the term or after expiration of this consultancy assignment/proposal, disclose any proprietary or confidential information relating to the services, contract or business or operations of the Authority, without the prior written consent of the Authority, except information already available in the public domain, disclosure necessitated by law/order of judicial/administrative authorities, etc. All documents submitted by the Consultant will be treated as confidential, and will not be returned to Consultant.</p>
<p>Clause 3.3, Page no 22 of the RFP</p>	<p>3.3. Evaluation of Proposals</p> <p>If Authority decides to appoint two consultancy firms for provision of said consultancy services, the Applicants with top two combined scores will be selected as Retainer Consultants and in that case the Selected Consultant with higher financial bid will be asked to match that of the lower financial bid of the other Selected Consultant. If Authority decides to appoint only one Consultant for provision of said consultancy services, the Technically Qualified Applicant with lowest financial quote will be selected as retainer Consultant from amongst the Technically Qualified Applicants.</p>	<p>3.3. Evaluation of Proposals</p> <p>If Authority decides to appoint two consultancy firms for provision of said consultancy services, the Applicants with top two combined scores will be selected as Retainer Consultants and in that case the Selected Consultant with higher financial bid will be asked to match that of the lower financial bid of the other Selected Consultant. If Authority decides to appoint only one Consultant for provision of said consultancy services, the Technically Qualified Applicant with highest combined score will be selected as retainer Consultant.</p>

Evaluation Criteria

I. Specific Experience of the Firm

Profile of the Applicant firm in terms of number of infrastructure projects (as per clause 1.1.1.) involving transaction advisory of PPP projects in the last 5 years before PDD:

Maximum 5 projects (25 marks, 5 marks x 5 projects)

Note: Documentary proof to be submitted: Letter of Award along with Completion Certificate. Projects without completion certificates will not be considered for evaluation.

Evaluation Criteria

I. Specific Experience of the Firm

Profile of the Applicant firm in terms of number of infrastructure projects (as per clause 1.1.1.) involving transaction advisory of PPP projects (**completed/ ongoing**) in the last 5 years before PDD:

Maximum 5 projects (25 marks, 5 marks x 5 projects)

Note:

(a) Documentary proof to be submitted: Letter of Award along with Completion Certificate. Projects without completion certificates will not be considered for evaluation.

(b) In case of ongoing projects, 80% of the project should have been completed by PDD. 80% completion of on-going projects shall be substantiated with a Statutory Auditor's certificate certifying the receipt of 80% of payments of the Contract Value by the Applicant. Documentary proof to be submitted: Letter of Award along with Statutory Auditor's certificate. Projects without documentary proofs will not be considered for evaluation.

Sd/-
Chairman and Managing Director,
INCAP