

**Selection of the Developer for Development of International Convention Centre at APIIC Ground, Harbour Park Land, Visakhapatnam, Andhra Pradesh under Public Private Partnership (PPP) mode**

***RESPONSE TO QUERIES***

Notice No. INCAP/AP/CONVENTION CENTRE/VSPM/04/2017, date: 20.02.2017

S. No	Reference RFP Volume	Reference Clause	Clarification sought by Bidders	Response from the Authority
1.	Volume 2: Terms of Reference (ToR) and Project Profile	2.1.1 Project Information	Does this land come under CRZ norms?? If so, does the government provide any help in getting a waiver?	The Project Site falls within CRZ. The Authority will provide assistance to the Selected Bidder/Developer in securing CRZ clearance, if required.
2.	Volume 2: Terms of Reference (ToR) and Project Profile	2.1.1 Project Information	Can you please provide the site map and the topography?	The map of the Project Site showing the pertinent coordinates, extent of land and contour will be uploaded on the website of the Authority in the Tenders section.
3.	Volume 2: Terms of Reference (ToR) and Project Profile	1.9 Project milestones and timelines	The timescales for the completion of the project and operationalize are very aggressive. Can it be relaxed? Can it be done in phases? Convention center in the 1 <sup>st</sup> phase (18-24 months), Commercial and Hotel complex in the 2 <sup>nd</sup> phase (36-48 months)?	It is a priority project for the government. Timely completion and operationalization of the Project is critical. Therefore, the project milestones and timelines remain unchanged.
4.	Volume 1: Instructions to Bidder (ITB) and Bid Data Sheet (BDS)	3. Eligible Bidders (Clause 3.4)	The qualification benchmark of Rs. 1500 Cr value of development experience is too steep. Can it be relaxed?	As per Clause 1.2 of the <i>RFP Volume 1: Instructions to Bidder (ITB) and Bid Data Sheet (BDS)</i> the Bid is being called pursuant to Land Lease Policy for Tourism Projects, 2016 ('Policy') notified vide G.O. Ms. No.5, YAT&C (T) Department, dated 03.06.2016 and as per Technical Eligibility Requirements of Bidders stated in Annexure I: Eligibility Criteria of Bidders of the Policy;  The Bidder shall have development or construction experience in executing projects ("eligible project") worth twice the estimated project cost.  The criteria is similar to the criteria defined in the model RFP

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				<p>for selection of developers for PPP projects, published by the Planning Commission.</p> <p>Pursuant to the above, since the minimum Estimated Project Cost of the Project is INR 756 crore, the Technical Eligibility requirement threshold is defined as greater than INR 1500 crore.</p> <p>Technical Eligibility criteria remain the same as stated in the RFP.</p>
5.	Volume 1: Instructions to Bidder (ITB) and Bid Data Sheet (BDS)	21. Deadline for submission of Bids (Bid Due Date)	As this is a prestigious project and needed to be studied carefully with all stakeholders, we request you to kindly extend the deadline of submission of bids till 30 <sup>th</sup> April.	<p>Deadline for submission of Bids (Bid Due Date) is extended up to 1500 hrs on 01/05/2017 (Monday).</p> <p>The opening of Technical Proposals is rescheduled to 1600 hrs on 01/05/2017 (Monday)</p>
6.	Volume 1: Instructions to Bidder (ITB) and Bid Data Sheet (BDS)	21. Deadline for submission of Bids (Bid Due Date)	<p>This is with regards to the Bid submission date of “Selection of the Developer for Development of International Convention Centre at APIIC Ground, Harbour Park Land, Visakhapatnam, Andhra Pradesh under Public Private Partnership (PPP) Mode” which is scheduled for 31<sup>st</sup> March 2017.</p> <p>We would hereby request you to kindly extend our submission date to 30<sup>th</sup> April 2017.</p>	<p>Deadline for submission of Bids (Bid Due Date) is extended up to 1500 hrs on 01/05/2017 (Monday).</p> <p>The opening of Technical Proposals is rescheduled to 1600 hrs on 01/05/2017 (Monday)</p>

**Sd/-**  
**Vice Chairman and Managing Director(FAC),**  
**INCAP**