



**Infrastructure Corporation of Andhra Pradesh Limited (INCAP)**

**INFORMATION MEMORANDUM  
FOR THE PREPARATION OF**

**Expression of Interest**

**FOR DEVELOPMENT OF CARGO JETTY ON THE BANK OF RIVER VASISTA  
GODAVARI NEAR  
NARSAPUR, WEST GODAVARI DISTRICT, ANDHRA PRADESH**

**(DECEMBER 2016)**

**(This document is meant for exclusive purposes of submitting a response to the EOI document and shall not be transferred, reproduced or otherwise used for purposes other than that for which it is specifically issued)**

**Vice Chairman and Managing Director,  
Infrastructure Corporation of Andhra Pradesh Limited (INCAP)  
# 10-2-1, III Floor, FDC Complex, AC Guards,  
Hyderabad – 500 028, India  
Tel: +91-40-2332 1771/72 Fax: +91-40-2332 1773  
Email: [incap@incap.co.in](mailto:incap@incap.co.in), [md@incap.co.in](mailto:md@incap.co.in).  
Web: [www.incap.co.in](http://www.incap.co.in)**



**Infrastructure Corporation of Andhra Pradesh Ltd.**  
(Under the control of Infrastructure & Investment Dept., GoAP)



**NOTICE**

**Expression of Interest for Development of Cargo Jetty on the bank of River Vasista Godavari near Narsapur, West Godavari District, Andhra Pradesh**

**EoI Notice No. INCAP/ P/Cargo jetty/Narsapur/40/ 2016 Dt:07-12-2016**

Infrastructure Corporation of Andhra Pradesh (INCAP) invites EOI from private developers (single entity or a group of entities) for development, operation and maintenance of a Cargo Jetty near Narsapur in Andhra Pradesh under Public Private Partnership (PPP) framework in Design, Build, Finance, Operate and Transfer (DBFOT) basis.

Interested Applicants may download the Project Information Memorandum from the website: [www.incap.co.in](http://www.incap.co.in), from 08/12/2016.

All other details including any date extensions, clarifications, amendments, etc., will be uploaded only to the website of INCAP and will not be published in newspapers. Hence, Applicants shall regularly visit the website of INCAP to keep themselves updated.

**How to Apply:** Interested Applicants are requested to submit EOI no later than 1500 hours IST on or before 10/01/2017.

**For any queries please send e-mail to: [incap@incap.co.in](mailto:incap@incap.co.in) and [dir\\_ports\\_kkd@ap.gov.in](mailto:dir_ports_kkd@ap.gov.in)**

## **DISCLAIMER**

The information in this document has been prepared to assist the Applicants in preparing the non-binding EOI and it is clarified that:

- a) The notice is issued only to elicit Expression of Interest from parties interested in the Project and does not constitute any binding commitment from INCAP/ Authority to proceed with the Project or invite any or all the Applicants in the subsequent bidding process.
- b) It does not constitute an invitation to offer or an offer in relation to the transaction.
- c) This document does not constitute any contract or agreement of any kind whatsoever.
- d) This document does not, and does not purport to contain all the information that interested firms and their advisors would desire or require in reaching decisions pertaining to any transaction. Interested Applicant should form their own view as to what information is relevant to such decisions and make their own independent investigations in relation to any additional information.
- e) Neither the information in this document nor any other written or oral information in relation to the transaction or otherwise is intended to form the basis of or the inducement for any investment activity or any decision to enter into any contract or arrangement in relation to the transaction and should not be relied on as such. INCAP nor its employees or advisors shall be responsible / liable to any party in any way for costs associated in preparation & submission of EOI.
- f) INCAP is not bound to accept any or all of the EOIs. INCAP reserves the right to reject any or all EOIs without assigning any reasons. No Applicant shall have any cause of action or claim against INCAP or its officers, employees, advisors, agents, successors or assignees for rejection of this EOI. INCAP shall be entitled to invite proposals from entities other than the Applicants who have submitted EOI.
- g) Failure to provide information that is essential to evaluate the Applicant's qualifications or substantiation of the information supplied, shall result in disqualification of the Applicant from the EOI process.
- h) It shall not be assumed that there shall be no deviation or change in any of the herein mentioned information. While this document has been prepared in good faith, neither INCAP nor any of their respective officers or employees or advisors or agents make any representation or warranty or shall have any responsibility or liability whatsoever in respect of any statements or omissions here from. Any liability is accordingly expressly disclaimed by INCAP or any of their respective officers, employees, advisors or agents, whether negligent or otherwise.

## **INVITATION FOR EXPRESSION OF INTEREST**

### **1. INTRODUCTION**

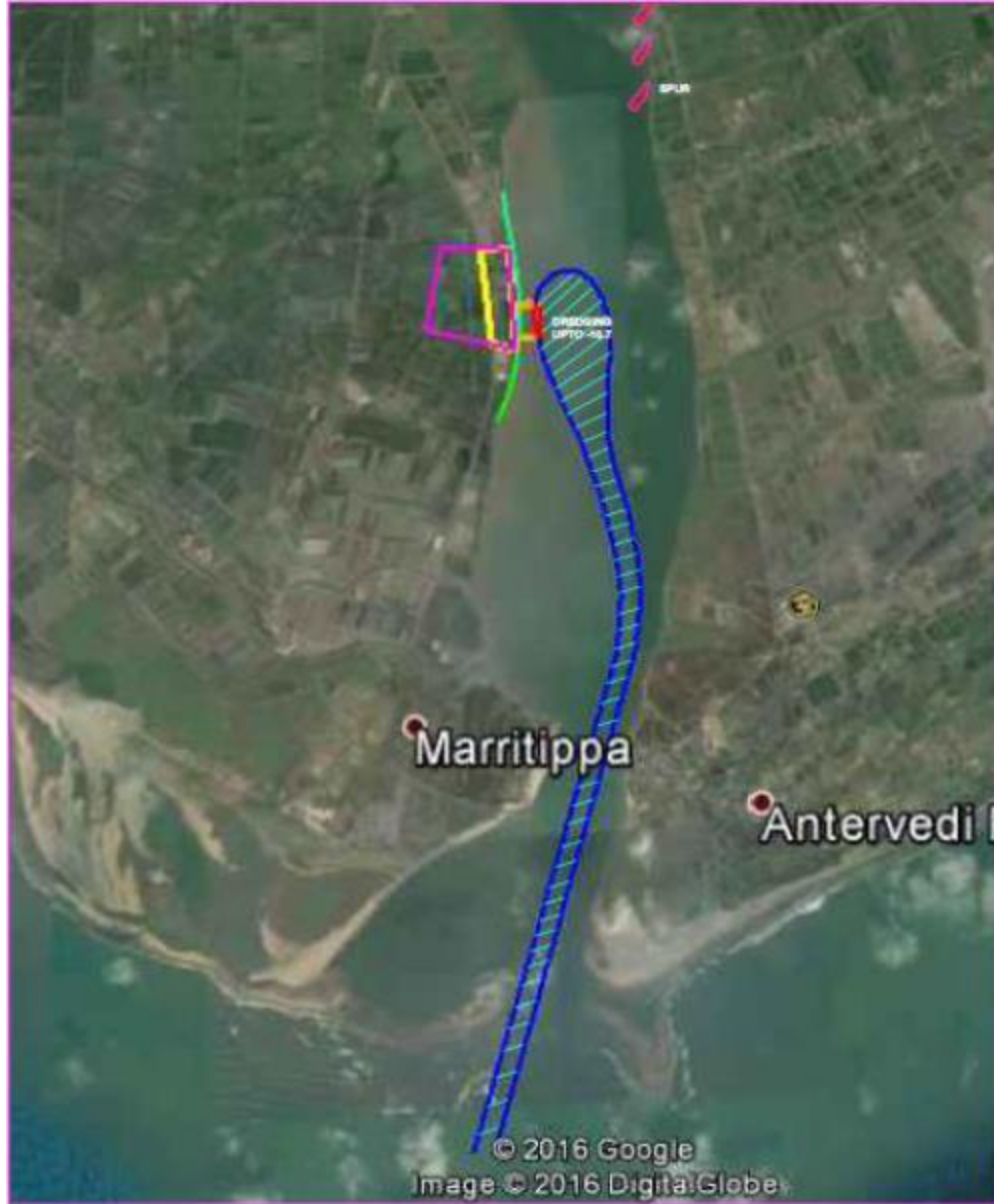
#### **1.1. Background**

- 1.1.1. Andhra Pradesh is one of the 29 states of India, located in the South-Eastern part of Peninsular India, with a 974 km long coastline, second longest in India,.
- 1.1.2. Government of Andhra Pradesh envisages to promote port led development in the state. The state currently has 6 operational ports and has plans to develop 3 ports in short to medium term.
- 1.1.3. As an endeavor to contribute to State's vision of port led development and to cater to the immediate requirements of hinterland traffic movement, Government of Andhra Pradesh plans to develop a cargo jetty on the bank of River Vasista Godavari near Narsapur, West Godavari District, Andhra Pradesh.
- 1.1.4. The Department of Ports under Energy, Infrastructure and Investment Department, Government of Andhra Pradesh (GoAP) (the "Authority") will undertake Development, Operation and Maintenance of a Cargo Jetty on the bank of River Vasista Godavari near Narsapur, West Godavari District, Andhra Pradesh (the "Project") through Public Private Partnership (the "PPP") on Design, Build, Finance, Operate and Transfer (the "DBFOT") basis. Energy, Infrastructure and Investment Department has nominated the Infrastructure Corporation of Andhra Pradesh (INCAP) as the nodal agency to carry out the bidding process for selection of a private entity as the developer to whom the Project may be awarded. All communications during the bidding process will be carried out by INCAP on behalf of the Authority.
- 1.1.5. Though the Project is proposed to be implemented essentially on PPP basis, the Authority is open to suggestions and new ideas from the Applicants regarding the Project structuring. Such suggestions will be reviewed and may be considered while finalizing the Project structure. The suggestions may be submitted in Form-6.

#### **1.2. Brief description of the Project**

##### **1.2.1. Proposed Location**

- 1.2.1.1. Narsapur is a town in West Godavari district in Andhra Pradesh, located in North latitude of 16°27'N and East longitudes of 81°44'E.
- 1.2.1.2. Narsapur is located on the right bank of Vasishta Godavari River. River Godavari meets Bay of Bengal near Antervedi, at 9.6 km from Narsapur.
- 1.2.1.3. The proposed location identified for development of the Cargo Jetty is 6.5 km away from Narsapur and is at about 4.5 km from the confluence of Vasishta Godavari river with Bay of Bengal.



## 1.2.2. Connectivity

### 1.2.2.1. Road connectivity:

1. Near the proposed Jetty location, the National Highway 214A passes through Mogalturu and joins National Highway 214 at Palakole enroute Narsapur. From Palakole, there is a State Highway to connect Golden Quadrilateral National Highway 5 between Iragavaram and Peravali.
2. From proposed Jetty location to Mogalturu, there is an existing single lane cart track. However, 60 feet land for widening the existing road is available on both the side of proposed Jetty location. From Mogalturu to Narsapur to NH 5, the existing National Highway Nos 214 and

214 A are double lane. The golden quadrilateral national highway 5 is under widening from four lanes to six lanes and at many places it has already been widened.

The existing road network at the Project Site is shown below.



#### 1.2.2.2. Rail connectivity:

Narsapur is a terminal railway station in the Vijayawada- Bhimavaram- Narsapuram section of Vijayawada Railway Division.

#### 1.2.3. Preliminary traffic potential

The primary hinterland of Narsapur covers West Godavari District, East Godavari District, Krishna District, Guntur District in Andhra Pradesh.

The secondary hinterland covers Khammam, Warangal, Karimnagar, Adilabad and Nalgonda districts in land locked Telangana; Sukma, Buapur, Dhantewada, Raipur district in land locked Chattisgarh and these districts sharing boarder with Andhra Pradesh and located in close proximity with Narsapur.

The tertiary hinterland covers all the neighboring states, as well as Northern states.



#### 1.2.4. Project components

1.2.4.1. Total of 100 acre has been identified for the shore facilities. Of this, about 36 acre are adjacent to the river, i.e., left side of the bund/ approach road, while the rest 64 acre are on the right side of the bund/ road. Quay length of 700-800 m can be developed at the proposed Site.

1.2.4.2. The master plan and DPR for the Project shall be prepared by the selected Developer and approved by the State Government. The tentative layout for the Jetty is presented in the drawing below:

- Jetty size: 300m length x 35m wide
- Approach trestle: 2 Nos. of 150m length with 14m wide

- Design vessel catered for:
  - Container ships: LOA: 195m; Beam (B): 28.50m; Laden Draft (D): 10.10m
  - The draft and berth can also cater up to 25,000 DWT general cargo vessels



### 1.2.5. Cost Estimate

- 1.2.5.1. Indicative total capital cost (excluding land acquisition) is estimated to be approximately INR 500 crore.
- 1.2.5.2. The above indicative capital cost of the Project may be revised and specified in the Bidding Documents of the Project. The assessment of actual costs and market risk of the Project, however, will have to be made by the Bidders.
- 1.2.5.3. The tentative cost of land acquisition for the project is approximately INR 56 crore.
- 1.2.5.4. While the requisite land for the Project will be acquired by the Authority, the cost of the land has to be borne upfront by the selected developer. The land will be owned by the Authority and leased to the selected developer. The cost of land would be adjusted against concession fee and lease rentals due to the Authority from the Concessionaire. The transaction mechanism for payments of the land acquisition cost will be detailed in the next stage of the Bidding Process.



## **2. INSTRUCTIONS FOR THE APPLICANT**

### **2.1. Brief description of Bidding Process**

- 2.1.1. The Authority intends to adopt a two-stage bidding process (collectively referred to as the “Bidding Process”) for selection of the developer for award of the Project.
- 2.1.2. Expression of Interest (EOI) - INCAP will evaluate the applications received from interested parties/ consortia who make an application in accordance with the provisions of this EOI (the “Applicant”) and pre-qualify Applicants.
- 2.1.3. Request for Qualification cum Request for Proposal (RfQ-cum-RfP) – INCAP shall invite proposals from Applicants pre-qualified through the EOI process. This stage will include the evaluation of technical and financial capacity of the pre-qualified Applicants. Financial proposals of Applicants who fulfil the aforementioned technical and financial capacity criteria would be evaluated for selection of the Developer

### **2.2. Role of selected Applicant**

- 2.2.1. The selection of the Applicant for development of the Cargo Jetty on DBFOT basis will be done through PPP model in line with the Government Guidelines.
- 2.2.2. The selected Applicant has to Design, Engineer, Finance, Procure, Construct, Operate, Maintain, Market, and Transfer the Jetty.
- 2.2.3. Interested national and international Applicants of repute, having exposure in Port Sector are hereby invited to submit their “Expression of Interest” (EOI) for participating in global competition for developing Cargo Jetty near Narsapur, on PPP basis.

### **2.3. Eligibility of the Applicant**

- 2.3.1. For determining the eligibility of Applicants for their pre-qualification hereunder, the following shall apply:
  - (a) The Applicant for submission of EOI may be a single entity or a group of entities (the “**Consortium**”), coming together to implement the Project. However, no Applicant applying individually or as a member of a Consortium, as the case may be, can be member of another Applicant. The term Applicant used herein would apply to both a single entity and a Consortium. Number of members in a Consortium shall not exceed 3 (three).
  - (b) An Applicant may be a natural person, private entity, government-owned entity or any combination of them with a formal intent to enter into an agreement or under an existing agreement to form a Consortium.
  - (c) An Applicant shall not have a conflict of interest (the “**Conflict of Interest**”) that affects the Bidding Process. Any Applicant found to have a Conflict of Interest shall

be disqualified. An Applicant shall be deemed to have a Conflict of Interest affecting the Bidding Process, if:

- i. the Applicant, its Member or Associate (or any constituent thereof) and any other Applicant, its Member or any Associate thereof (or any constituent thereof) have common controlling shareholders or other ownership interest; provided that this disqualification shall not apply in cases where the direct or indirect shareholding of Applicant, its Member or an Associate thereof (or any shareholder thereof having a shareholding of more than 5 per cent of the paid up and subscribed share capital of such Applicant, Member or Associate, as the case may be) in the other Applicant, its Member or Associate is less than 5 per cent of the subscribed and paid up equity share capital thereof; provided further that this disqualification shall not apply to any ownership by a bank, insurance company, pension fund or a public financial institution referred to in sub-section (72) of section 2 of the Companies Act, 2013. For the purposes of this Clause 2.2.1(c), indirect shareholding held through one or more intermediate persons shall be computed as follows: (aa) where any intermediary is controlled by a person through management control or otherwise, the entire shareholding held by such controlled intermediary in any other person (the “**Subject Person**”) shall be taken into account for computing the shareholding of such controlling person in the Subject Person; and (bb) subject always to sub-clause (aa) above, where a person does not exercise control over an intermediary, which has shareholding in the Subject Person, the computation of indirect shareholding of such person in the Subject Person shall be undertaken on a proportionate basis; provided, however, that no such shareholding shall be reckoned under this sub-clause (bb) if the shareholding of such person in the intermediary is less than 26% of the subscribed and paid up equity shareholding of such intermediary; or
- ii. a constituent of such Applicant is also a constituent of another Applicant; or
- iii. such Applicant, or any Associate thereof receives or has received any direct or indirect subsidy, grant, concessional loan or subordinated debt from any other Applicant, or any Associate thereof or has provided any such subsidy, grant, concessional loan or subordinated debt to any other Applicant, its Member or any Associate thereof; or
- iv. such Applicant has the same legal representative for purposes of this Application as any other Applicant; or
- v. such Applicant, or any Associate thereof has a relationship with another Applicant, or any Associate thereof, directly or through common third party/ parties, that puts

either or both of them in a position to have access to each other's information about, or to influence the Application of either or each other; or

- vi. such Applicant, or any Associate thereof has participated as a consultant to the Authority in the preparation of any documents, design or technical specifications of the Project.
- (d) An Applicant shall be liable for disqualification if any legal, financial or technical adviser of the Authority in relation to the Project is engaged by the Applicant, its Member or any Associate thereof, as the case may be, in any manner for matters related to or incidental to the Project. For the avoidance of doubt, this disqualification shall not apply where such adviser was engaged by the Applicant, its Member or Associate in the past but its assignment expired or was terminated prior to the Application Due Date. Nor will this disqualification apply where such adviser is engaged after a period of 3 (three) years from the date of commercial operation of the Project.
- (e) For purposes of this EOI, Associate means, in relation to the Applicant/ Consortium Member, a person who controls, is controlled by, or is under the common control with such Applicant/ Consortium Member (the "Associate"). As used in this definition, the expression "control" means, with respect to a person which is a company or corporation, the ownership, directly or indirectly, of more than 50% (fifty per cent) of the voting shares of such person, and with respect to a person which is not a company or corporation, the power to direct the management and policies of such person by operation of law.

*Explanation: In case an Applicant is a Consortium, then the term Applicant as used in this Clause, shall include each Member of such Consortium.*

2.3.2. To be eligible for pre-qualification, an Applicant shall fulfil the following conditions of eligibility:

- a) Financial Capacity:  
Net worth of the Applicant should be more than Rs. 125 Crore (Rupees One Hundred and Twenty Five Crore Only).
- b) Technical Capacity:  
The Applicant should have experience of development or construction of at least 1 (one) project in the Port Sector.

Port Sector would be deemed to include marine structures, onshore and offshore terminals, berths, jetties, quays, port based terminal facilities.

- c) In case of a Consortium, the combined technical capacity and net worth of the Consortium members, who have an equity share of at least 26% in such Consortium, should satisfy the above conditions of eligibility.

#### **2.4. Number of Applications and costs thereof**

- 2.4.1. No Applicant shall submit more than one Application for the Project. An Applicant applying individually or as a member of a Consortium shall not be entitled to submit another Application either individually or as a member of any Consortium, as the case may be.
- 2.4.2. The Applicants shall be responsible for all of the costs associated with the preparation of their Application and their participation in the Bidding Process. The Authority will not be responsible or in any way liable for such costs, regardless of the conduct or outcome of the Bidding Process.

## **2.5. Site visit and verification of information**

- 2.5.1. Applicants are encouraged to submit their respective Applications after visiting the Project site and ascertaining for themselves the site conditions, traffic, location, surroundings, climate, availability of power, water and other utilities for construction, access to site, handling and storage of materials, weather data, applicable laws and regulations, and any other matter considered relevant by them.

## **2.6. Clarifications**

- 2.6.1. Any queries or request for additional information concerning this EOI shall be submitted in writing by e-mail to [incap@incap.co.in](mailto:incap@incap.co.in) and [dir\\_ports\\_kkd@ap.gov.in](mailto:dir_ports_kkd@ap.gov.in) by the 19/12/2016. The e-mail subject line shall clearly bear the following identification/ title: "Queries/Request for Additional Information: EOI for development of Cargo Jetty on the bank of River Vasista Godavari near Narsapur, West Godavari District, Andhra Pradesh".
- 2.6.2. The Authority shall endeavor to respond to the queries latest by 27/12/2016, but no later than 10 (ten) days prior to the Application Due Date. The responses will be uploaded in the website of INCAP – [www.incap.co.in](http://www.incap.co.in).
- 2.6.3. However, the Authority reserves the right not to respond to any question or provide any clarification, in its sole discretion, and nothing in this Clause shall be taken or read as compelling or requiring the Authority to respond to any question or to provide any clarification.
- 2.6.4. The Authority may also on its own motion, if deemed necessary, issue interpretations and clarifications which shall be uploaded in INCAP's website. All clarifications and interpretations issued by the Authority shall be deemed to be part of the EOI. Verbal clarifications and information given by Authority or its employees or representatives shall not in any way or manner be binding on the Authority.

## **2.7. Amendment of EOI**

- 2.7.1. At any time prior to the deadline for submission of Application, the Authority may, for any reason, whether at its own initiative or in response to clarifications requested by an Applicant, modify the EOI by the issuance of Addenda.

2.7.2. Any Addendum thus issued will be uploaded on the INCAP's website [www.incap.co.in](http://www.incap.co.in)

2.7.3. In order to afford the Applicants a reasonable time for taking an Addendum into account, or for any other reason, the Authority may, in its sole discretion, extend the Application Due Date.

### **3. PREPARATION AND SUBMISSION OF APPLICATION**

- 3.1.1. The Applicant shall prepare 1 (one) set of the Application. The Applicant shall also provide 1 (one) soft copy thereof on a Compact Disc (CD)/ Digital Versatile Disc (DVD)/Pen Drive in either Microsoft Word or PDF formats.
- 3.1.2. The Application shall be typed or written in indelible ink. It shall be signed by the authorised signatory of the Applicant who shall also initial each page of the Application in blue ink. In case of printed and published documents, only the cover shall be initialed. All the alterations, omissions, additions or any other amendments made to the Application shall be initialed by the person(s) signing the Application. The Application shall contain page numbers and shall be bound together in a manner that does not allow replacement of any page.
- 3.1.3. Along with the Application, the Applicant shall pay to INCAP a non-refundable sum of Rs. 10,000/- (Rupees Ten Thousand Only) as EOI Processing Fee. The Processing Fee is to be paid in the form of a Demand Draft issued by one of the Nationalized/Scheduled Banks in India in favour of the Vice Chairman and Managing Director, INCAP Limited., payable at Hyderabad. The Demand Draft shall remain valid for 60 days after the Application Due Date.
- 3.1.4. The Application shall contain:
  - a) Form 1: Transmittal letter for the EOI
  - b) Form 2: Details of the Applicant (Single entity / each member of the consortium)
  - c) Form 3: Summary of relevant experience of the Applicant
  - d) Form 4: Project credentials for each relevant experience
  - e) Form 5: Net Worth certificate signed by the auditor
  - f) Form 6: Suggestions for development of the Project
  - g) Demand Draft for EOI Processing Fee
  - h) CD/DVD/Pen Drive with a copy of the Application in MS-word or PDF format
- 3.1.5. Applicants interested in the Project are required to submit their Expression of Interest in writing on or before Application due date i.e., 1500 hours IST on 10.01.2017 and the same will be opened at 1600 hours IST on 10.01.2017 in the presence of the Applicants who choose to attend at the following address:

**Infrastructure Corporation of Andhra Pradesh,**

#10-2-1, 3rd floor, FDC Complex,

AC Guards, Hyderabad - 500028

Phone: 040-23321771/2

Fax: 040-23321773

Email: incap@incap.co.in

- 3.1.6. The Applicants are advised in their own interest to ensure that completed Expression of Interest reaches the office of INCAP at the address mentioned well before the dates stipulated in the document. Expression of Interest submitted through Speed post/ Registered Post / Courier / Hand delivered shall be accepted. Expression of Interest submitted through Telex / Telegraphic / Fax / email will not be considered and summarily rejected.
- 3.1.7. Applications received after the date and time stipulated in this EOI shall not be considered and shall be summarily rejected.
- 3.1.8. In case, the Application Due Date is an unscheduled holiday, the application has to be submitted latest by the next working day. The time and venue of submission will remain unchanged.
- 3.1.9. The Official Website of the Authority is: <http://www.incap.co.in>. All details including Project Information Memorandum, any due date extensions, clarifications, amendments, addenda, corrigenda, etc., in respect of this notification will be uploaded only to the website of INCAP and will not be published in Newspapers
- 3.1.10. All communications, including the envelopes, should contain the following text, to be marked at the top in bold letters:

**EoI Notice No. INCAP/ P/Cargo jetty/Narsapur/40/ 2016 Dt:07-12-2016**

**APPLICATION FOR DEVELOPMENT OF CARGO JETTY ON THE BANK OF RIVER  
VASISTA GODAVARI NEAR NARSAPUR, WEST GODAVARI DISTRICT, ANDHRA  
PRADESH**

#### **4. OPENING AND EVALUATION OF APPLICATIONS**

- 4.1.1. The Authority shall open the Applications at 1600 hours IST on the Application Due Date, at the place specified in Clause 3.1.4 and in the presence of the Applicants who choose to attend. In case, the Application Due Date is an unscheduled holiday, the Applications shall be opened on the next working day. The time and venue of submission will remain unchanged
- 4.1.2. To facilitate evaluation of Applications, the Authority may, at its sole discretion, seek clarifications from any Applicant regarding its Application. Such clarification(s) shall be provided within the time specified by the Authority for this purpose. Any request for clarification(s) and all clarification(s) in response thereto shall be in writing.
- 4.1.3. Only those Applicants who meet the eligibility criteria specified in Clauses 2.3.2 shall be pre-qualified for the Bidding Process. Applications of firms/ consortia who do not meet these criteria shall be rejected. The pre-qualification/ rejection of application shall be informed to the Applicants through e-mail.
- 4.1.4. Subsequently, INCAP/ Authority shall invite proposals during the RfQ-cum-RfP stage from the Applicants pre-qualified through the EOI process.



## FORM 1

### LETTER OF TRANSMITTAL

(To be typed in Applicant's Letterhead (Proposed lead member, in case of consortium))

From:

To:

The Vice Chairman & Managing Director,  
Infrastructure Corporation of Andhra Pradesh,  
#10-2-1, III Floor, FDC Complex, AC Guards,  
Hyderabad – 500 028, India.  
Tel: +91-40-2332 1771/2; Fax:+91-40-2332 1773  
Email: incap@incap.co.in  
Website: www.incap.co.in

**Sub: Submission of Expression of Interest (EOI) for development of Cargo Jetty on the bank of River Vasista Godavari near Narsapur, West Godavari District, Andhra Pradesh**

Sir,

Having examined the details given in EOI Notice, Project Information Memorandum for the above Project, I/we hereby submit our Expression of Interest and the relevant information

1. I/We hereby certify that all the statements made in the information supplied in the enclosed form and the accompanying statements are true and correct.
2. I/We have furnished all information and details necessary for EOI and have no further pertinent information to supply.
3. I/We also authorize INCAP or their authorized representatives to approach individuals, employers and firms to verify our competence and general reputation.
4. I/We submit the following certificates in support of our suitability, technical know-how and capability for having successfully developed / constructed Ports along with prescribed format.
5. We understand that Authority and INCAP will be at liberty to finalize project parameters and issue RFQ-cum-RFP for the Project.

**Signature(s) of Applicant(s)**

## FORM 2

### DETAILS OF THE APPLICANT

Name:

- (a) Name
  - (b) Country of incorporation:
  - (b) Address of the corporate headquarters and its branch office(s), if any, in India:
  - (c) Date of incorporation and/ or commencement of business:
2. Brief description of the Company including details of its main lines of business and proposed role and responsibilities in this Project:
3. Particulars of individual(s) who will serve as the point of contact/ communication for the Applicant:
- (a) Name:
  - (b) Designation:
  - (c) Company:
  - (d) Address:
  - (e) Telephone Number:
  - (f) E-Mail Address:
4. Particulars of the Authorised Signatory of the Applicant:
- (a) Name:
  - (b) Designation:
  - (c) Address:
  - (d) Phone Number:
5. In case of a Consortium:
- (a) The information above (1-4) should be provided for all the Members of the Consortium.
  - (b) Information regarding the role of each Member should be provided as per table below:

| Sl. No. | Name of Member | Role | Proposed percentage of equity in the Consortium |
|---------|----------------|------|---|
|         |                |      |   |

|    |  |  |  |
|----|--|--|--|
| 1. |  |  |  |
| 2. |  |  |  |
| 3. |  |  |  |

6. The following information shall also be provided for the Applicant, including each Member of the Consortium:

**Name of Applicant/ member of Consortium:**

| No. | Criteria   | Yes | No |
|-----|--|-----|----|
| 1.  | Has the Applicant/ constituent of the Consortium been barred by the Central/ State Government, or any entity controlled by it, from participating in any project (BOT or otherwise)?   |     |    |
| 2.  | If the answer to 1 is yes, does the bar subsist as on the date of Application?   |     |    |
| 3.  | Has the Applicant/ constituent of the Consortium paid liquidated damages of more than 5% of the contract value in a contract due to delay or has been penalised due to any other reason in relation to execution of a contract, in the last three years? |     |    |

7. A statement by the Applicant and each of the Members of its Consortium (where applicable) or any of their Associates disclosing material non-performance or contractual non-compliance in past projects, contractual disputes and litigation/ arbitration in the recent past is given below (Attach extra sheets, if necessary):

### FORM 3

#### Summary of relevant experience of the Applicant

| Sl.No. | Consortium Member name/<br>Single Applicant name | Project name | Type of Port<br>Sector project | Project cost (in<br>Rs. Crores) |
|--------|--|--------------|--------------------------------|---------------------------------|
|        |  |              |                                |                                 |
|        |  |              |                                |                                 |
|        |  |              |                                |                                 |

1. INR 65 (Rupees sixty five) per US\$ shall be considered as the applicable currency conversion rate. In case of any other currency, the same shall first be converted to US\$ as on the date 60 (sixty) days prior to the Proposal Due Date, and the amount so derived in US\$ shall be converted into INR at the aforesaid rate. The conversion rate of such currencies shall be the daily representative exchange rates published by the International Monetary Fund for the relevant date.

**FORM 4**

Project credentials

(Separate form shall be furnished for each project experience claimed in Form 3)

|  |
|--|
| <b>1. Project Name:</b>  |
| <b>2. Location:</b>  |
| <b>3. Name of Client:</b>  |
| <b>4. Brief Description of Project:</b>  |
| <b>5. Current Status of the Project (under development/ operational)</b>   |
| <b>6. Name of associated Firm(s), if any:</b>  |
| <b>7. Date of –</b><br><b>a. Date of award of the Project</b><br><b>b. Project Completion Date:</b><br><b>c. Commercial Operations Date:</b> |
| <b>8. Project cost :</b>   |

**Signature(s) of Applicant(s)**

Please use separate sheet for each project

## FORM 5

Net Worth certificate signed by the auditor

| <b>Applicant type</b>   | <b>Member Code</b> | <b>Net Worth</b> |
|-------------------------|--------------------|------------------|
| Single entity Applicant |                    |                  |
|                         |                    |                  |
| Consortium Member 1     |                    |                  |
|                         |                    |                  |
| Consortium Member 2     |                    |                  |
|                         |                    |                  |
| Consortium Member 3     |                    |                  |
|                         |                    |                  |
| <b>TOTAL</b>            |                    |                  |

1. Net Worth shall mean (Subscribed and Paid-up Equity + Reserves) less (Revaluation reserves + miscellaneous expenditure not written off + reserves not available for distribution to equity shareholders).
2. The Applicant shall provide an Auditor's Certificate specifying the Net Worth of the Applicant and also specifying the methodology adopted for calculating such Net Worth in accordance
3. For the purposes of evaluation of Applicants, INR 65 (Rupees sixty five) per US\$ shall be considered as the applicable currency conversion rate. In case of any other currency, the same shall first be converted to US\$ as on the date 60 (sixty) days prior to the Proposal Due Date, and the amount so derived in US\$ shall be converted into INR at the aforesaid rate. The conversion rate of such currencies shall be the daily representative exchange rates published by the International Monetary Fund for the relevant date.

**FORM 6**

Suggestions for development of the Project

|  |  |
|--|--|
| Suggestions on Project structuring:                    |  |
| Information required to assist in the Bidding Process: |  |
| Any other suggestions:                                 |  |