

Response to Queries

Project Name: Selection of Technical Consultant for Preparation of Detailed Project Report on Development of Communication Tower Infrastructure in the State of Andhra Pradesh.

No	Section	RFP Condition	Request for amendment	Comments	Responses
13	2.1.1 Point 3	Mapping cellular coverage in A.P and identifying the gaps in providing 3G/4G/Wi-Fi services in A.P and assessing the need, possibilities and benefits of providing new towers, Wi-Fi hotspots etc. across the state of A.P	Approach Note and Preliminary indicative report on Mapping cellular coverage in A.P for identifying the gaps in providing 3G/4G/Wi-Fi services in A.P and assessing the need, possibilities and benefits of providing new towers, Wi-Fi hotspots etc. across the state of A.P	Mapping and gap analysis is very complex and exhaustive exercise which needs minimum 6 months and based on the quality /accuracy required, it may require more than 12 months. Considering the urgency of the requirement, we could provide very preliminary report that provides some insight. Later additional effort to be spent to produce accurate & comprehensive report	The existing clauses/provisions in the RFP will prevail
14	2.1.2.1	Period of Contract: 1 Month	Period of Contract: 2 Month	Current Scope of the work would need minimum 2-3 months to provide a quality report	The period of contract has been extended. Please refer to Amendment 1 uploaded in INCAP website
14	2.1.2.2	Deliverables and timelines	As per addendum 1.1		The period of contract has been extended. Please refer to Amendment 1 uploaded in INCAP website
16	2.1.3	Key Personal	As per addendum 1.2	As these are specialized skill set, resource availability would be scarce and request to consider the degree and above and with the specified years of experience.	The existing clauses/provisions in the RFP will prevail
17	2.2.8	Financial Capacity: The Applicant agency should have an average annual Gross Turnover of not less than Rs. 5 crore (Rs.	Financial Capacity: The Applicant agency should have an average annual Gross Turnover of not less than Rs. 5 crore (Rs. Five crores) over the last	Proposed financial capacity from just the professional services is too high restricting the bidders. Hence request to consider both the gross turnover and	The existing clauses/provisions in the RFP will prevail

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		Five crore) from professional fees over the last three financial years ending March 2015 . The Firm will be required to submit an authenticated copy of the audited annual accounts of each of the three years giving details of Turnover and other financial parameters along with the Proposal. Proposals without audited annual accounts are liable to be rejected.	three Financial years ending March 2015 and should have received a cumulative professional fees of at least 3 Crores from profession services since 1 April 2010. The Firm will be required to submit an authenticated copy of the audited annual accounts of each of the three years giving details of Turnover and other financial parameters along with the Proposal. Proposals without audited annual accounts are liable to be rejected.	the turnover from professional services, as requested. This will help to evaluate both the financial capability and specific service capability of the bidder.	
18	2.2.9	Technical Capacity: The Applicant agency must have completed at least two Detailed Project Reports for Infrastructure projects related to Telecommunications /Information Technology/ Electronics/Networks/ Fiber Grid sectors for which the agency should have received a cumulative professional fees of at least 1 Crore for both projects since 1 April 2010	Technical Capacity: The Applicant agency must have completed at least two Detailed Project Reports for Infrastructure projects related to Telecommunications/ Information Technology/ Electronics/Networks/ Fiber Grid sectors	Financial Capacity clause has already covered the financial turnover. Hence request to consider the technical part only.	The existing clauses/provisions in the RFP will prevail

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25	3.1.3	<p>Eligible Projects would mean projects involving development of Detailed Project Report/Feasibility Report/ Relevant Studies in Infrastructure Projects related to Telecommunications/ Information Technology/ Electronics/Networks/ Fiber Grid sectors since 1 April 2010 for which the agency has received not less than INR 30 Lakhs as professional fee for each project</p>	<p>Eligible Projects would mean projects involving development of Detailed Project Report/Feasibility Report/ Relevant Studies in Infrastructure Projects related to Telecommunications/Information Technology/Electronics/ Networks/Fiber Grid sectors since 1 April 2010 for which the agency has received not less than INR 5 Lakhs as professional fee for each project</p>	<p>Criteria for eligible projects is too high limiting the experience. Hence request you to reduce the criteria to give us the opportunity to compete in the tender.</p>	<p>The existing clauses/provisions in the RFP will prevail</p>
25	3.1.3	<p>Evaluation Criteria</p>	<p>As per addendum 1.3</p>	<p>Requested amendment in evaluation is based on the above request financial and technical capacity. Hence request you to consider the same.</p>	<p>The existing clauses/provisions in the RFP will prevail</p>