



Infrastructure Corporation of Andhra Pradesh Limited (INCAP)

**SELECTION OF RETAINER CONSULTANTS FOR PROVIDING
SERVICES FOR DEVELOPMENT OF VARIOUS IDENTIFIED
INFRASTRUCTURE PROJECTS IN PPP MODEL IN THE STATE OF
ANDHRA PRADESH**

Notice of Amendment to RFP

Notice No. INCAP/ Retainer Consultants/92/2015 dated 15/03/2016

Amendment: 1

to

RFP Notice No. INCAP/ Retainer Consultants/92/2015 dated 10/03/2016

**Vice Chairman and Managing Director, Infrastructure
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SELECTION OF RETAINER CONSULTANTS FOR PROVIDING SERVICES FOR DEVELOPMENT OF VARIOUS IDENTIFIED INFRASTRUCTURE PROJECTS IN PPP MODEL IN THE STATE OF ANDHRA PRADESH

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RfP Clause No.	Original			Modified / Amended		
<p>3.1. Technical Evaluation The quality of consultancy services is of significant importance to the Authority. So the technical capabilities and past experience of the agency is more important for this assignment. Therefore, the agency will be selected based on combined Quality-cum-Cost-Based-Selection (QCBS) in the ratio of 80% (Technical) and 20% (Financial).</p> <p>Applicants that have scored less than 80% in the technical evaluation will not qualify for opening their financial bids. The unopened financial bids of disqualified Applicants will be returned within 60 days from Proposal Due Date. The technical bid will be evaluated on a scale of 100 and the weightage for each criterion would be as follows:</p>	<p>Evaluation Criteria</p>	<p>Maximum Marks = 100</p>	<p>Supporting Documents</p>	<p>Evaluation Criteria</p>	<p>Maximum Marks = 100</p>	<p>Supporting Documents</p>
	<p>I. Specific Experience of the Firm Profile of the Applicant firm in terms of number of infrastructure projects (as per clause 1.1.1.) involving transaction advisory of PPP projects in the last 3 years: Maximum 4 projects (20 marks, 5marks x 4 projects)</p> <p>Note: Documentary proof to be submitted: Letter of Award along with Completion Certificate. Projects without completion certificates will not be considered for evaluation.</p>	<p>20 Marks</p>	<p>Appendix I – Form 4 (a)</p>	<p>I. Specific Experience of the Firm Profile of the Applicant firm in terms of number of infrastructure projects (as per clause 1.1.1.) involving transaction advisory of PPP projects in the last 3 years: Maximum 4 projects (16 marks, 4 marks x 4 projects)</p> <p>Note: Documentary proof to be submitted: Letter of Award along with Completion Certificate. Projects without completion certificates will not be considered for evaluation.</p>	<p>16 Marks</p>	<p>Appendix I – Form 4 (a)</p>
	<p>II. Number of infrastructure projects (as per clause 1.1.1.) awarded involving transaction advisory of PPP projects in the last 3 years</p> <p>a) One PPP project awarded: 5 marks b) Two PPP Projects awarded: 10 marks c) Three and above PPP Projects awarded: 15 marks</p> <p>Note: Documentary proof obtained from the</p>	<p>15 Marks</p>	<p>Appendix I – Form 4 (b)</p>	<p>II. Number of infrastructure projects (as per clause 1.1.1.) awarded involving transaction advisory of PPP projects in the last 3 years</p> <p>a) One PPP project awarded: 5 marks b) Two PPP Projects awarded: 10 marks c) Three and above PPP Projects awarded: 15 marks</p> <p>Note: Documentary proof obtained from the</p>	<p>15 Marks</p>	<p>Appendix I – Form 4 (b)</p>

	client organization to be submitted in respect of PPP projects awarded			client organization to be submitted in respect of PPP projects awarded														
	III. Experience of Key Personnel The key personnel shall be marked on the basis qualification and experience in infrastructure sector as below –	35 Marks	Appendix I – Form 5 & Form 7	III. Experience of Key Personnel The key personnel shall be marked on the basis qualification and experience in infrastructure sector as below –	30 Marks	Appendix I – Form 5 & Form 7												
	<table border="1" data-bbox="698 470 1236 1396"> <thead> <tr> <th data-bbox="698 470 1042 552">Key Personnel</th> <th data-bbox="1042 470 1236 552">Maximum Marks</th> </tr> </thead> <tbody> <tr> <td data-bbox="698 552 1042 982"> Engagement Partner 1. Educational qualification – 2 marks 2. Overall experience – 3 marks (15 years) 3. Number of PPP projects in the infrastructure sector – 5 marks (Minimum 6 projects) </td> <td data-bbox="1042 552 1236 982" style="text-align: center;">10 marks</td> </tr> <tr> <td data-bbox="698 982 1042 1396"> Engagement Director(s) 1. Educational qualification – 2 marks 2. Overall experience – 3 marks (10 years) 3. Number of PPP projects in the infrastructure sector – 3 marks (Minimum 4 projects) </td> <td data-bbox="1042 982 1236 1396" style="text-align: center;">8 marks</td> </tr> </tbody> </table>	Key Personnel	Maximum Marks	Engagement Partner 1. Educational qualification – 2 marks 2. Overall experience – 3 marks (15 years) 3. Number of PPP projects in the infrastructure sector – 5 marks (Minimum 6 projects)	10 marks	Engagement Director(s) 1. Educational qualification – 2 marks 2. Overall experience – 3 marks (10 years) 3. Number of PPP projects in the infrastructure sector – 3 marks (Minimum 4 projects)	8 marks			<table border="1" data-bbox="1655 470 2193 1396"> <thead> <tr> <th data-bbox="1655 470 1999 552">Key Personnel</th> <th data-bbox="1999 470 2193 552">Maximum Marks</th> </tr> </thead> <tbody> <tr> <td data-bbox="1655 552 1999 982"> Engagement Partner 1. Educational qualification – 2 marks 2. Overall experience – 2 marks (15 years) 3. Number of PPP projects in the infrastructure sector – 4 marks (Minimum 6 projects) </td> <td data-bbox="1999 552 2193 982" style="text-align: center;">8 marks</td> </tr> <tr> <td data-bbox="1655 982 1999 1396"> Engagement Director(s) 1. Educational qualification – 2 marks 2. Overall experience – 2 marks (10 years) 3. Number of PPP projects in the infrastructure sector – 3 marks (Minimum 4 projects) </td> <td data-bbox="1999 982 2193 1396" style="text-align: center;">7 marks</td> </tr> </tbody> </table>	Key Personnel	Maximum Marks	Engagement Partner 1. Educational qualification – 2 marks 2. Overall experience – 2 marks (15 years) 3. Number of PPP projects in the infrastructure sector – 4 marks (Minimum 6 projects)	8 marks	Engagement Director(s) 1. Educational qualification – 2 marks 2. Overall experience – 2 marks (10 years) 3. Number of PPP projects in the infrastructure sector – 3 marks (Minimum 4 projects)	7 marks		
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	<p>Engagement Manager</p> <ol style="list-style-type: none"> 1. Educational qualification – 1 mark 2. Overall experience – 3 marks (8 years) 3. Number of PPP projects in the infrastructure sector – 3 marks (Minimum 2 projects) 	7 marks			<p>Engagement Manager</p> <ol style="list-style-type: none"> 1. Educational qualification – 1 mark 2. Overall experience – 3 marks (8 years) 3. Number of PPP projects in the infrastructure sector – 3 marks (Minimum 2 projects) 	7 marks	
	<p>Junior Resources (Core Team) – 2 No.</p> <ol style="list-style-type: none"> 1. Educational qualification – 1 mark 2. Overall experience – 3 marks (3 years) 3. Number of PPP projects in the infrastructure sector – 1 mark (Atleast 1 project) 	10 marks (5 marks per junior resource)			<p>Junior Resources (Core Team) – 2 No.</p> <ol style="list-style-type: none"> 1. Educational qualification – 1 mark 2. Overall experience – 2 marks (3 years) 3. Number of PPP projects in the infrastructure sector – 1 mark (Atleast 1 project) 	8 marks (4 marks per junior resource)	
	<p>CV should be provided with details as per Form 7. The Junior Resources and Engagement Manager shall work in the INCAP office during the Retainer Consultancy period</p>				<p>CV should be provided with details as per Form 7. The Junior Resources and Engagement Manager shall work in the INCAP office during the Retainer Consultancy period</p>		
	IV. Retainer consultancy experience of the firm with the Government agency	30 marks	Appendix I – Form 6				

	<p>(Central/State)</p> <table border="1" data-bbox="698 259 1223 560"> <thead> <tr> <th>Eligible retainer consultancy projects with Government agency (Central/State) during the past 3 (three) years</th> <th>Marks</th> </tr> </thead> <tbody> <tr> <td>One retainer assignment</td> <td>10 marks</td> </tr> <tr> <td>Two retainer assignments</td> <td>20 marks</td> </tr> <tr> <td>Three or more retainer assignments</td> <td>30 marks</td> </tr> </tbody> </table> <p>Documentary proof to be submitted: Letter of Award along with Completion Certificate from any Government Agency Government agency (Central/State). Projects without completion certificates will not be considered for evaluation.</p>	Eligible retainer consultancy projects with Government agency (Central/State) during the past 3 (three) years	Marks	One retainer assignment	10 marks	Two retainer assignments	20 marks	Three or more retainer assignments	30 marks			<p>IV. Retainer consultancy experience of the firm with the Government agency (Central/State)</p> <table border="1" data-bbox="1666 308 2190 641"> <thead> <tr> <th>Eligible retainer consultancy projects with Government agency (Central/State) during the past 3 (three) years</th> <th>Marks</th> </tr> </thead> <tbody> <tr> <td>One retainer assignment</td> <td>8 marks</td> </tr> <tr> <td>Two retainer assignments</td> <td>16 marks</td> </tr> <tr> <td>Three or more retainer assignments</td> <td>24 marks</td> </tr> </tbody> </table> <p>Documentary proof to be submitted: Letter of Award along with Completion Certificate from any Government Agency Government agency (Central/State). Projects without completion certificates will not be considered for evaluation.</p>	Eligible retainer consultancy projects with Government agency (Central/State) during the past 3 (three) years	Marks	One retainer assignment	8 marks	Two retainer assignments	16 marks	Three or more retainer assignments	24 marks	24 marks	Appendix I – Form 6
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	<p>Total Technical Score</p>	100 marks		<p>V. Presentation to the Authority on understanding of scope of retainer consultancy work to be provided on approach and methodology to be adopted for successful award of PPP projects.</p> <table border="1" data-bbox="1666 1071 2190 1242"> <tbody> <tr> <td>Understanding of Scope of work</td> <td>7 marks</td> </tr> <tr> <td>Approach and methodology to be adopted</td> <td>8 marks</td> </tr> </tbody> </table>	Understanding of Scope of work	7 marks	Approach and methodology to be adopted	8 marks	15 marks													
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Sd/-

Vice Chairman and Managing Director, INCAP